

SPJ Rio Grande Chapter: Tips to #FollowTheMoney

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@mjbeckel

Agenda for today

- OpenSecrets.org
- FEC.gov
- NM SOS website
- Interpreting IRS Form 990s
- Investigating mysterious LLCs
- Other “backdoor” ways to uncover dark money donors

Key questions: Fundraising

- Who is supporting these politicians and why?
- Who are the notable donors that gave money?
- Which industries contributed the most money?
- How much of their money came from PACs?
- How much of their money came from in-state donors vs. out-of-state donors?
- How much of their money came from unitemized small-dollar donors (\$200 or less)?
- How much of their money came from their own funds?

Key questions: Spending

- What's their "burn rate"? Are they spending more than they raise?
- Which vendors earned the most money?
- What portion of the spending do the top vendors account for?
- Did they pay any family members for services?
- How did they spend their leadership PAC funds? Mostly on politics or something else?

Follow the Money in Elections

Using OpenSecrets.org



We Are OpenSecrets

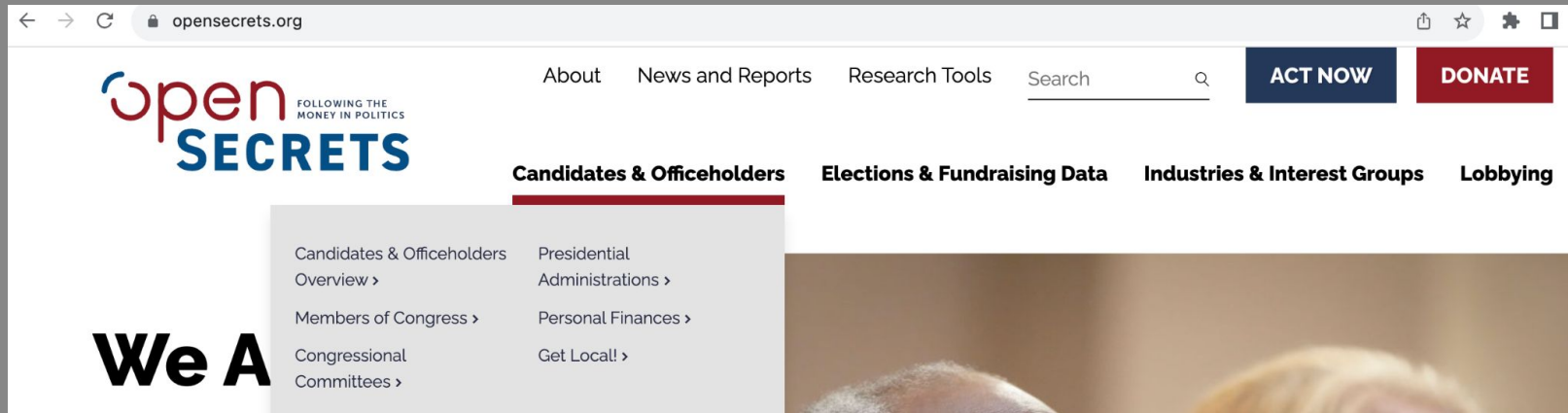
Nonpartisan, independent and nonprofit, OpenSecrets is the nation's premier research group tracking money in U.S. politics and its effect on elections and public policy. Our mission is to track the flow of money in American politics and provide the data and analysis to strengthen democracy.



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Follow the Money in Elections

OpenSecrets.org: Profiles for EVERY member of Congress



Follow the Money in Elections

OpenSecrets.org: Profiles for EVERY member of Congress

Congress

SECTIONS





- Current Members >
- New Members >
- Outgoing Members >
 - Departures by Cycle >
- Leadership PACs >
- Historical Congresses >

FIND A MEMBER OF CONGRESS

Search for a member

REPUBLICAN HOUSE LEADERSHIP - 118TH CONGRESS

DONATE

			
SPEAKER Kevin McCarthy (R-Calif.)	MAJORITY LEADER Steve Scalise (R-La.)	MAJORITY WHIP Tom Emmer (R-Minn.)	CONFERENCE CHAIR Elise Stefanik (R-N.Y.)

Follow the Money in Elections


Example: Sen. Martin Heinrich

Martin Heinrich

See Data About Their: [Federal Congressional Candidacy](#) ▾

[Summary](#) [Elections](#) [Industries](#) [PACs](#) [Contributors](#) [Geography](#) [Demographics](#) [Expenditures](#) [Legislation](#) [Other Data](#)

Now showing data for the **2022** ▾ election cycle for the [campaign committee only](#) ▾



Martin Heinrich

Senator (D - NM)

[Appropriations](#) [Energy and Natural Resources](#)

FIRST ELECTION
2012

NEXT ELECTION
2024

TOP INDUSTRY 2017 - 2022


Lawyers/Law Firms
\$674,657

TOP CONTRIBUTOR 2017 - 2022

Pattern Energy Group
\$29,500

Follow the Money in Elections

Example: Sen. Martin Heinrich: Key Summary Data



Martin Heinrich Senator (D - NM)

Appropriations | Energy and Natural Resources

FIRST ELECTION
2012

NEXT ELECTION
2024

TOP INDUSTRY 2017 - 2022
Lawyers/Law Firms
\$674,657

TOP CONTRIBUTOR 2017 - 2022
Pattern Energy Group
\$29,500

Campaign Committee Fundraising, 2017 - 2022

Leadership PAC: [Lobo PAC](#)

Raised: \$8,766,364


Spent: \$9,169,691

Cash on hand: \$1,138,135

Debts: \$0

LAST REPORT: 12/31/2022

Source of Funds (Campaign Committee), 2017 - 2022

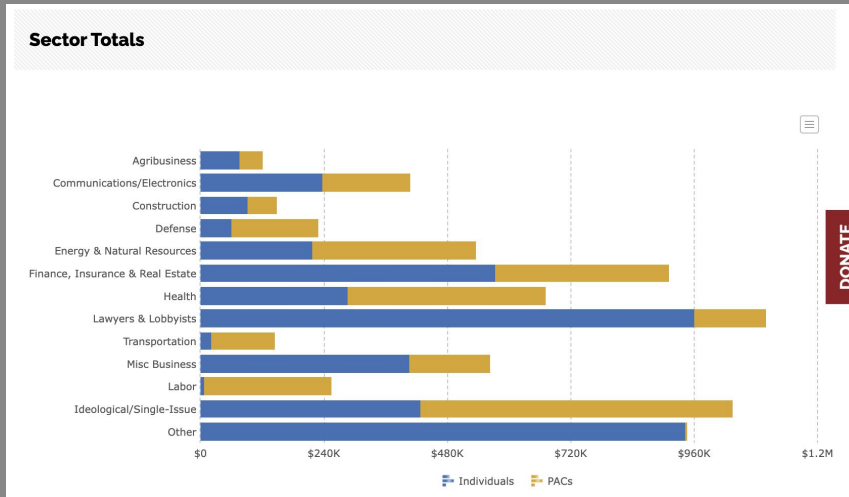


Large Individual Contributions	\$4,265,820	48.66%
PAC Contributions*	\$2,727,290	31.11%
Small Individual Contributions (< \$200)	\$1,269,163	14.48%
Other	\$504,091	5.75%
Candidate self-financing	\$0	0.00%

[DONATE](#)

Follow the Money in Elections

Example: Sen. Martin Heinrich: Top Donors, Sectors, and Top Industries



Top 20 contributors to Campaign Committee [Download .csv file](#)

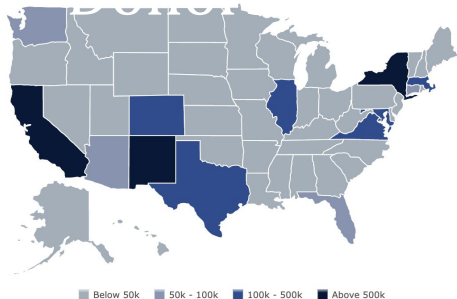
Top:

Rank	Contributor	Total	Individuals	PACs
1	Pattern Energy Group	\$29,500	\$29,500	\$0
2	Freedom Road LLC (Colorado)	\$23,200	\$23,200	\$0
3	NextEra Energy	\$22,400	\$14,900	\$7,500
4	Democracy Engine	\$17,935	\$17,935	\$0
5	American Health Care Assn	\$15,000	\$10,000	\$5,000

DONATE

Follow the Money in Elections

Example: Sen. Martin Heinrich: Geography of Donors



Top Metro Areas

Metro Area	Amount
ALBUQUERQUE	\$904,453
WASHINGTON, DC-MD-VA-WV	\$682,090
SANTA FE	\$513,678
NEW YORK	\$430,261
SAN FRANCISCO	\$181,590

DONATE

Top Zip Codes

Zip Code	Amount
87505 (Santa Fe, NM)	\$161,812
87501 (Santa Fe, NM)	\$134,015
87107 (Albuquerque, NM)	\$110,319
87106 (Albuquerque, NM)	\$73,128
87122 (Albuquerque, NM)	\$64,196
87111 (Albuquerque, NM)	\$63,937
87506 (Santa Fe, NM)	\$63,111
87104 (Albuquerque, NM)	\$62,584
87108 (Albuquerque, NM)	\$62,121
87110 (Albuquerque, NM)	\$56,255

DONATE

In-State vs. Out-of-State

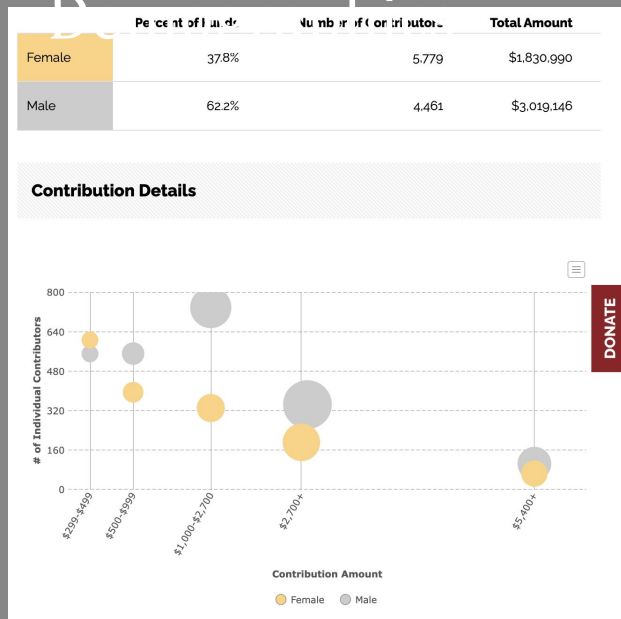
Type	Amount	Percentage
In State	\$1,741,659	33.99%
Out of State	\$3,381,770	66.01%
No State	\$3,585	0.07%



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Follow the Money in Elections

Example: Sen. Martin Heinrich: Donor



	# Donors	191	344
\$2700+	Total	\$807,904	\$1,453,882
	Percentage	35.7%	64.3%
\$5400+	# Donors	64	104
	Total	\$388,111	\$663,860
	Percentage	36.9%	63.1%

DONATE

And number of max out donors — could be good sources and/or good people to profile!

Follow the Money in Elections

Example: Sen. Martin Heinrich: Spending & Top Vendors

Expenditures 2021 - 2022

Includes campaign committee **and leadership PAC** expenditures



Media	\$380,693	25.21%
Fundraising	\$353,859	23.43%
Contributions	\$314,500	20.82%
Salaries	\$281,400	18.63%
Administrative	\$178,165	11.80%
All Other	\$1,447	0.09%

DONATE

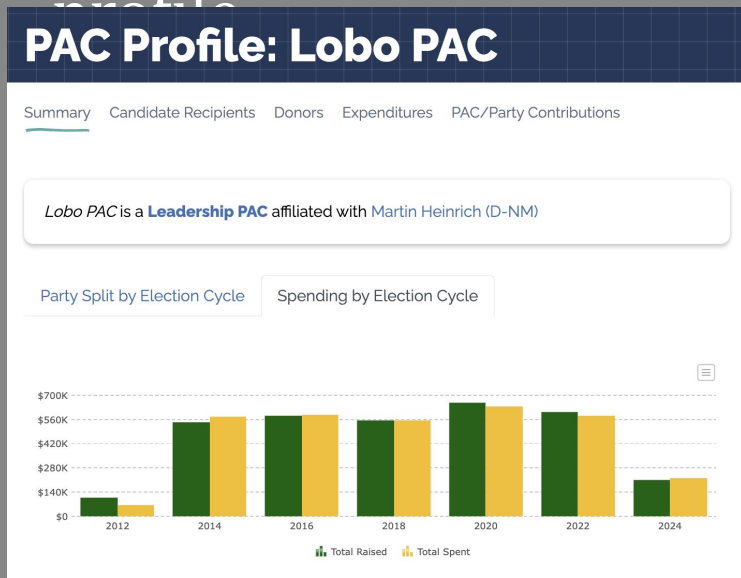
Top Vendors/Recipients

Vendor/Recipient	Total	No. of Payments
Authentic Campaigns	\$416,693	37
Fulkerson Kennedy & Co	\$206,470	44
Sanchez, Juan	\$98,368	51
Capitol Compliance Assoc	\$81,208	43
The Payroll Co	\$79,255	97
Jillian Holmes Realty	\$60,240	3
Fitzer, Steven	\$56,513	40

DONATE

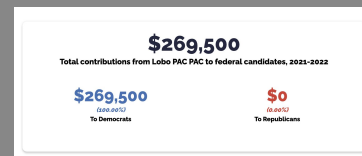
Follow the Money in Elections

Example: Sen. Martin Heinrich: Leadership PAC



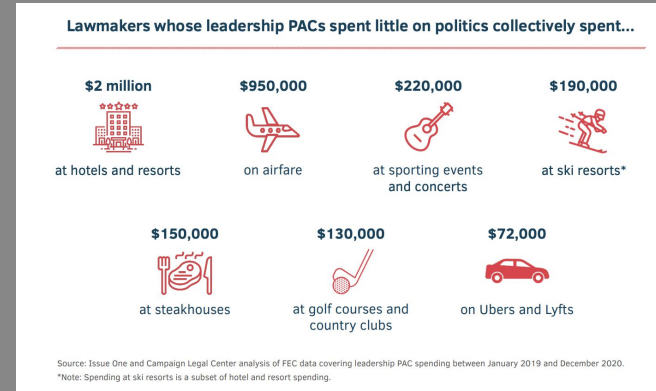
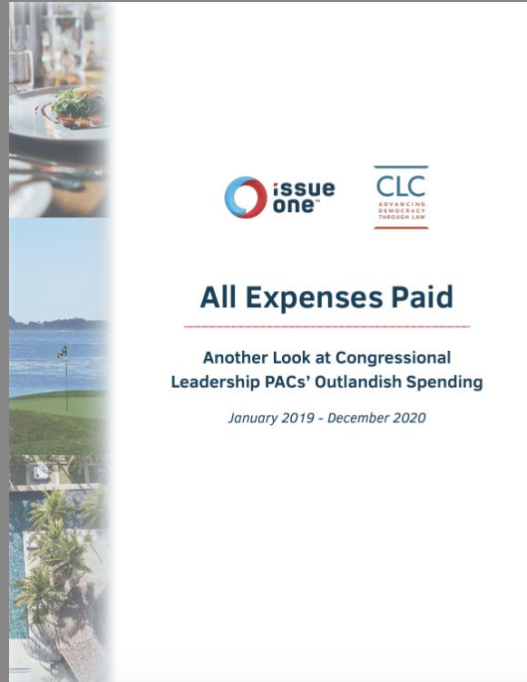
PAC Summary Data, 2021-2022

Total Raised	\$601,400
Total Spent	\$581,266
Begin Cash on Hand	\$29,529
End Cash on Hand Receipts	\$49,663
Debts	\$0
Date of Last Report	December 31, 2022



Pay attention to what portion of spending went to contributions to other candidates

Follow the Money in Elections



Issue One and Campaign Legal Center found that the leadership PACs of 120 members of Congress spent less than 50% on politics between January 2019 and December 2020. Moreover, 43 members of Congress spent less than 25% on politics during this time. And a handful spent at least five figures without ever contributing a penny to any local, state, or federal candidates, parties, or political groups. In contrast, during the same period, the typical member of Congress' leadership PAC spent 70% on politics.

Key questions, recapped

- Who is supporting these politicians and why?
- Who are the notable donors that gave money?
- Which industries contributed the most money?
- How much of their money came from in-state donors vs. out-of-state donors?
- How much of their money came from unitemized small-dollar donors?
- Which vendors earned the most money?
- How did they spend their leadership PAC funds? Mostly on politics or something else?

Follow the Money in Elections

Questions?

Key questions: Elections

- **Who's outraising whom? Who's outspending whom?**
 - Is a challenger outraising/outspending an incumbent?
- **How much are outside groups spending?**
 - Are super PACs & other outside groups spending more in the race than the candidates?
- **What's their "burn rate"?**
 - Are candidates spending more money than they are raising?
- **Are different industries/donors backing different candidates?**

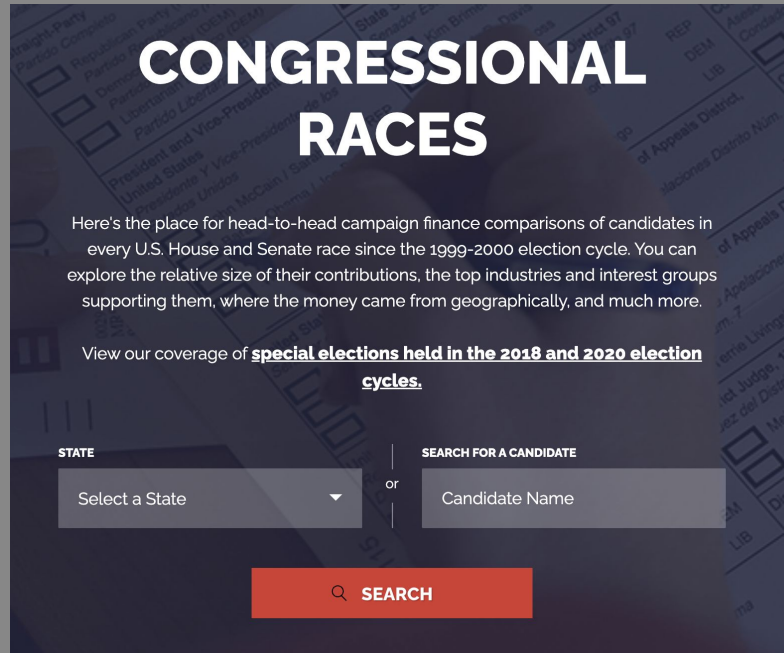
Follow the Money in Elections

OpenSecrets.org: Profiles for EVERY congressional race

The screenshot shows the OpenSecrets.org website. The logo is in the top left, with the tagline 'FOLLOWING THE MONEY IN POLITICS'. The main navigation bar includes 'About', 'News and Reports', 'Research Tools', a search bar, and buttons for 'ACT NOW' and 'DONATE'. Below the navigation bar are four main categories: 'Candidates & Officeholders', 'Elections & Fundraising Data' (which is highlighted with a red underline), 'Industries & Interest Groups', and 'Lobbying'. A dropdown menu is open under 'Elections & Fundraising Data', listing: 'Elections Overview >', 'Presidential Elections >', 'Congressional Elections >', 'Joint Fundraising Committees >', 'Political Parties >', 'Ballot Measures >', 'Fundraising by Gender and Race >', 'Expenditures >', 'Outside Spending >', and 'Donor Lookup >'. On the left side of the page, the text 'We Are OpenSecrets' is displayed with a teal underline. On the right side, there is a partial image of a person's head and a vertical 'Feedback' button.

Follow the Money in Elections

OpenSecrets.org: Profiles for EVERY congressional race



CONGRESSIONAL RACES

Here's the place for head-to-head campaign finance comparisons of candidates in every U.S. House and Senate race since the 1999-2000 election cycle. You can explore the relative size of their contributions, the top industries and interest groups supporting them, where the money came from geographically, and much more.

View our coverage of [special elections held in the 2018 and 2020 election cycles.](#)

STATE | SEARCH FOR A CANDIDATE

Select a State | or | Candidate Name

SEARCH



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Follow the Money in Elections

Example: NM-02

New Mexico District 02 2022 Race

[Summary](#) [Candidates](#) [Contributors](#) [Industries](#) [Sectors](#) [PACs](#) [Geography](#) [Outside Spending](#) [News](#) [Other Data](#)

Search for a Candidate

Candidate Name

Select a State

New Mexico



DISTRICTS

- New Mexico District 01 >
- New Mexico District 01 >
- New Mexico District 02 >**
- New Mexico District 03 >

Summary Data

Select cycle: 2022

Total Raised and Spent [Download .csv file](#)

Candidate	Raised	Spent	Cash on Hand	Last Report
 Yvette Herrell (R) • Incumbent	\$4,352,525	\$4,299,963	\$107,106	12/31/2022
 Gabe Vasquez (D) • Winner	\$3,650,711	\$3,627,935	\$22,777	12/31/2022

[See all candidates in this race](#)

Follow the Money in Elections

Example: NM-02: Summary Data for All Candidates

New Mexico District 02 2022 Race

Summary Candidates Contributors Industries Sectors PACs Geography Outside Spending News Other Data

Yvette Herrell (R) • Incumbent

(49.7% of vote)

Raised:	\$4,352,525	
Spent:	\$4,299,963	
Cash on Hand:	\$107,106	

Source of Funds

Type of Contribution	Amount	Percentage
Small Individual Contributions (≤ \$200)	\$1,102,951	25.34%
Large Individual Contributions	\$2,228,974	51.21%
PAC Contributions*	\$845,856	19.43%
Candidate self-financing	\$0	0.00%
Other	\$174,745	4.01%

Gabe Vasquez (D) • Winner

(50.3% of vote)

Raised:	\$3,650,711	
Spent:	\$3,627,935	
Cash on Hand:	\$22,777	

Source of Funds

Type of Contribution	Amount	Percentage
Small Individual Contributions (≤ \$200)	\$841,476	23.05%
Large Individual Contributions	\$2,217,715	60.75%
PAC Contributions*	\$414,715	11.36%
Candidate self-financing	\$400	0.01%
Other	\$176,405	4.83%

Follow the Money in Elections

Example: NM-02: Top Donors for All Candidates

New Mexico District 02 2022 Race

[Summary](#) [Candidates](#) [Contributors](#) [Industries](#) [Sectors](#) [PACs](#) [Geography](#) [Outside Spending](#) [News](#) [Other Data](#)

Yvette Herrell (R)

Contributor	Total
House Freedom Fund	\$327,208
Club for Growth	\$33,231
Republican Jewish Coalition	\$22,931
EOG Resources	\$17,400
State of New Mexico	\$16,650
American Indian Tribe	\$15,500
American Israel Public Affairs Cmte	\$14,700
Devon Energy	\$14,700
Matador Resources	\$13,900
Susan B Anthony List	\$13,700

Gabe Vasquez (D)

Contributor	Total
Democracy Engine	\$87,556
Digidems PAC	\$34,800
McGinn, Montoya et al	\$26,033
University of New Mexico	\$25,696
University of California	\$17,675
J Street	\$15,140
New Mexico State University	\$13,520
PAC to the Future	\$10,000
National Education Assn	\$10,000
Lobo PAC	\$10,000



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Follow the Money in Elections

Example: NM-02: Top Industries for All Candidates

New Mexico District 02 2022 Race

[Summary](#) [Candidates](#) [Contributors](#) [Industries](#) [Sectors](#) [PACs](#) [Geography](#) [Outside Spending](#) [News](#) [Other Data](#)

Yvette Herrell (R)

Industry	Total
Republican/Conservative	\$536,282
Retired	\$417,518
Leadership PACs	\$290,900
Oil & Gas	\$280,365
Securities & Investment	\$134,238
Real Estate	\$99,326

Gabe Vasquez (D)

Industry	Total
Retired	\$587,515
Securities & Investment	\$216,757
Democratic/Liberal	\$213,320
Lawyers/Law Firms	\$155,482
Education	\$128,630
Leadership PACs	\$100,900



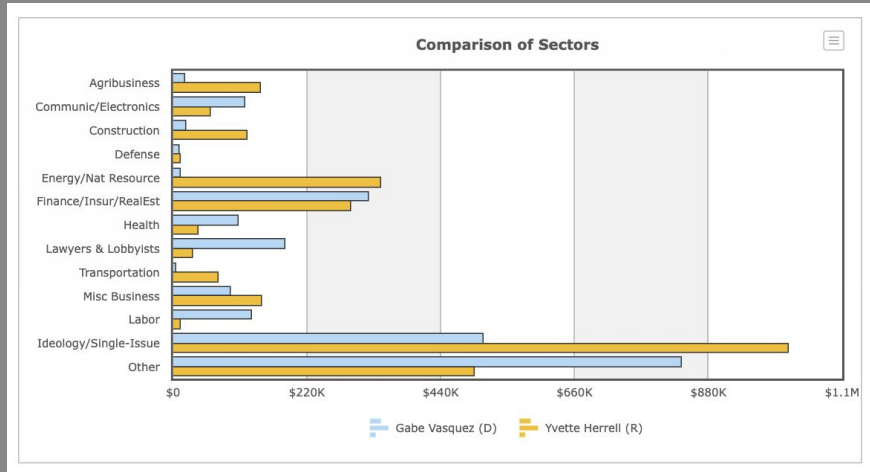
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Follow the Money in Elections

Example: NM-02: Sector-by-Sector Comparison Between Candidates

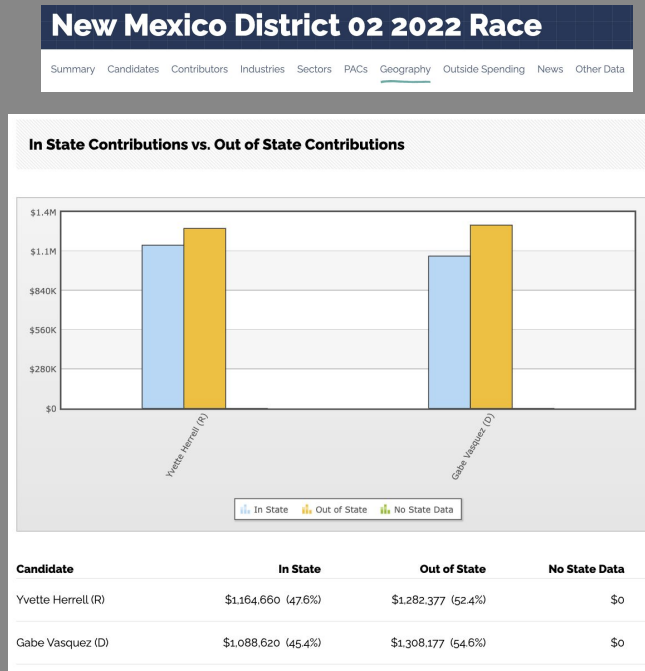
New Mexico District 02 2022 Race

Summary Candidates Contributors Industries Sectors PACs Geography Outside Spending News Other Data



Follow the Money in Elections

Example: NM-02: In-State vs. Out-of-State Comparison Between Candidates



Follow the Money in Elections

Example: NM-02: What Outside Groups Are Active?

New Mexico District 02 2022 Race

Summary Candidates Contributors Industries Sectors PACs Geography Outside Spending News Other Data

Outside Spending

Select cycle: 2022

Candidates Opposed/Supported

Candidate	Supported	Opposed	All 2022 Total (Supported and Opposed)
Vasquez, Gabe (D)	\$1,379,542	\$6,154,922	\$7,596,964
Herrell, Yvette (R)	\$1,773,349	\$4,967,620	\$6,826,367

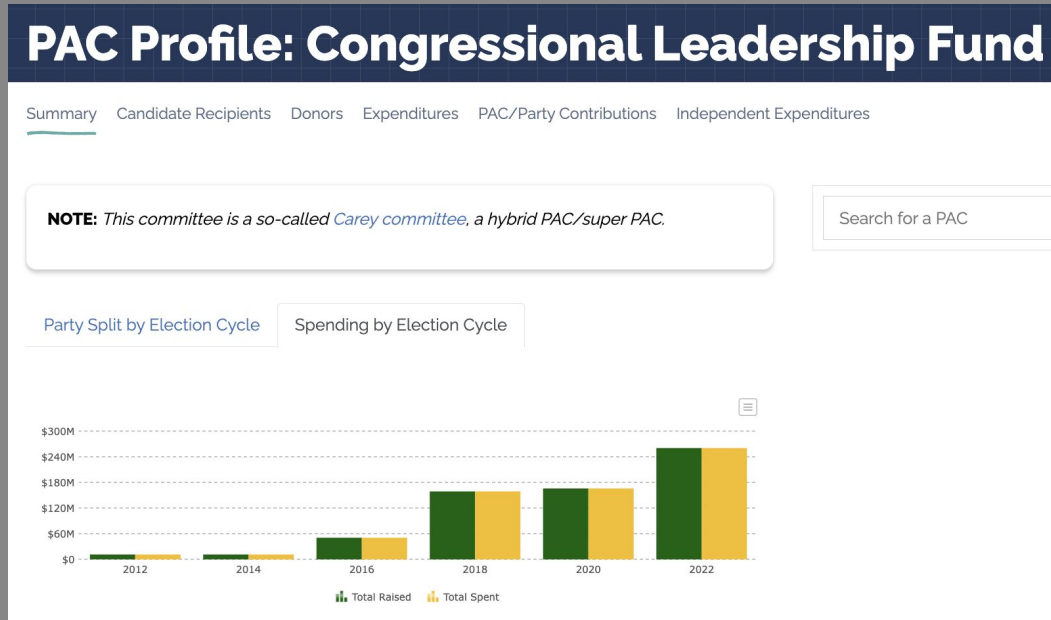
Outside Groups Spending Money in this Race

Click group name to see on which candidates they have spent money supporting/opposing.

Committee	Type	All 2022 Total
Congressional Leadership Fund	Carey	\$2,572,337
National Republican Congressional Cmte	PAC	\$2,379,273
House Majority PAC	Carey	\$2,170,435
Democratic Congressional Campaign Cmte	PAC	\$2,107,951
Sentinel Action Fund	SuperPAC	\$797,419

Follow the Money in Elections

OpenSecrets.org: Profiles for EVERY super PAC



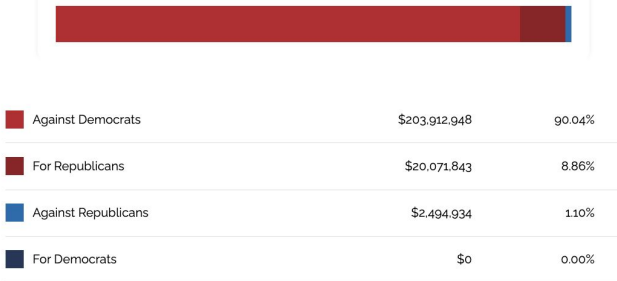
Follow the Money in Elections

OpenSecrets.org: Super PAC spending on ads

Congressional Leadership Fund Independent Expenditures

Summary Candidate Recipients Donors Expenditures PAC/Party Contributions Independent Expenditures

Independent Expenditures, Communication Costs and Coordinated Expenses as of September 10, 2023



Independent Expenditures, Communication Costs and Coordinated Expenses Details

Export to CSV

Filter results

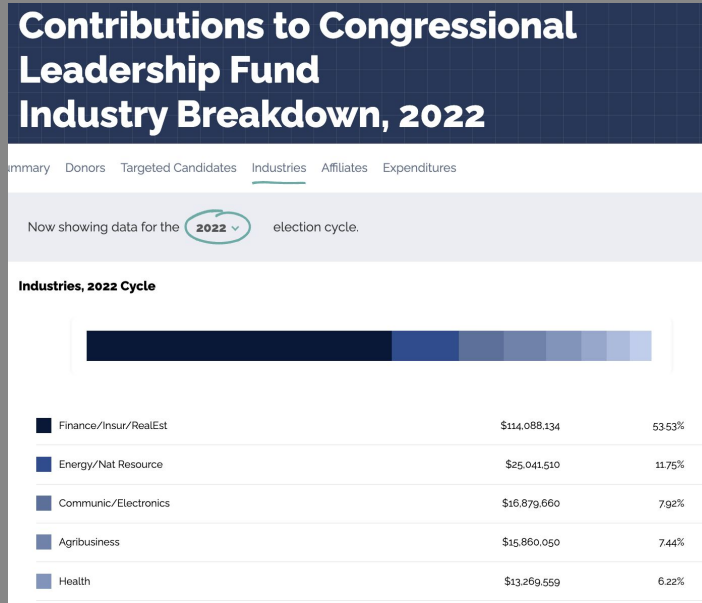
Candidate	State	Party	Chamber	Total	For	Against
Lee, Susie	NV	D	House	\$10,814,565	\$0	\$10,814,565
Titus, Dina	NV	D	House	\$8,634,274	\$0	\$8,634,274
Wild, Susan	PA	D	House	\$8,015,179	\$0	\$8,015,179
Maloney, Sean Patrick	NY	D	House	\$7,522,182	\$0	\$7,522,182
Porter, Katie	CA	D	House	\$6,785,465	\$0	\$6,785,465
Gray, Adam	CA	D	House	\$6,613,182	\$0	\$6,613,182
Mrvan, Frank Jr	IN	D	House	\$6,336,547	\$0	\$6,336,547
McLeod-Skinner, Jamie	OR	D	House	\$6,139,048	\$0	\$6,139,048
Levin, Mike	CA	D	House	\$5,944,329	\$0	\$5,944,329
Sorensen, Eric	IL	D	House	\$5,931,972	\$0	\$5,931,972

Showing 1 to 10 of 121 entries

PREVIOUS 1 2 3 4 5 ... 13 NEXT

Follow the Money in Elections

Super PAC Top Donors & Top Industries



Top Organizations Disclosing Donations to Congressional Leadership Fund, 2022

Summary Donors Targeted Candidates Industries Affiliates Expenditures

Now showing data for the 2022 election cycle.

Top Donors, 2022 Cycle

[View ALL Donors](#)

Rank	Organization	From Individuals	From Organization
1	Congressional Leadership Fund	\$0	\$44,187,488
2	Citadel LLC	\$27,000,000	\$0
3	Sandhills Global	\$7,500,000	\$6,500,000
4	Adelson Clinic for Drug Abuse Treatment & Research	\$12,500,000	\$0
5	Blackstone Group	\$10,600,178	\$0
6	Ryan Specialty Group	\$10,250,000	\$0
7	Reyes Holdings	\$9,209,200	\$0
8	Charles Schwab Corp	\$7,510,000	\$0
9	American Action Network	\$0	\$6,490,105
10	Elliott Management	\$6,255,000	\$0

Follow the Money in Elections

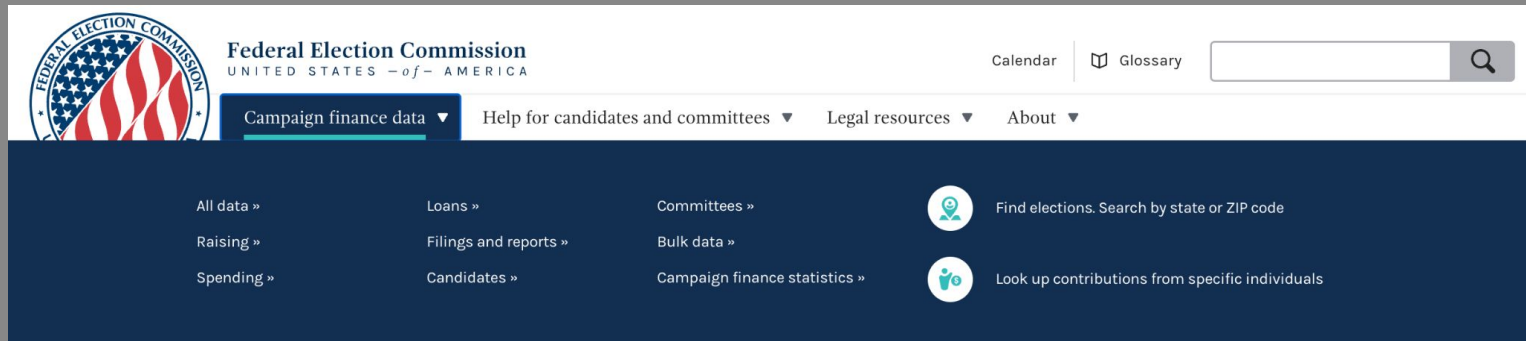
Questions?



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Follow the Money in Elections

Using FEC.gov



The screenshot shows the top navigation bar of the Federal Election Commission website. On the left is the FEC logo, which features an American flag design and the text "FEDERAL ELECTION COMMISSION" and "UNITED STATES - of - AMERICA". To the right of the logo is the text "Federal Election Commission" and "UNITED STATES - of - AMERICA". Further right are links for "Calendar" and "Glossary", followed by a search bar with a magnifying glass icon. Below the navigation bar is a dark blue menu with several options: "Campaign finance data" (highlighted with a red underline), "Help for candidates and committees", "Legal resources", and "About". Below the menu are several links with right-pointing chevrons: "All data", "Raising", "Spending", "Loans", "Filings and reports", "Candidates", "Committees", "Bulk data", and "Campaign finance statistics". On the right side of the menu, there are two circular icons with text: a location pin icon with "Find elections. Search by state or ZIP code" and a person icon with "Look up contributions from specific individuals".

FEC filings are the primary source for all federal campaign finance info — and the fastest way to get info after each filing deadline

Follow the Money in Elections

Example:
Super PAC profile

Federal Election Commission
UNITED STATES — e/ — AMERICA

Campaign finance data ▾ Help for candidates and committees ▾ Legal resources ▾ About ▾

Home ▾ Campaign finance data ▾ Committee profiles ▾ CONGRESSIONAL LEADERS...

CONGRESSIONAL LEADERSHIP FUND

● ACTIVE - QUARTERLY | HYBRID PAC (WITH NON-CONTRIBUTION ACCOUNT) - QUALIFIED - UNAUTHORIZED | ID: C00504530 | REGISTRATION DATE: OCTOBER 24, 2011

TWO-YEAR PERIOD
2023-2024

Total raised [Browse receipts](#)

Coverage dates: 01/01/2023 to 06/30/2023

TOTAL RECEIPTS	\$19,102,816.94
TOTAL CONTRIBUTIONS	\$70,100.00
Total individual contributions	\$5,100.00
Itemized individual contributions	\$5,000.00
Unitemized individual contributions	\$100.00
Party committee contributions	\$0.00
Other committee contributions	\$65,000.00
Presidential public funds	\$0.00
TRANSFERS FROM AFFILIATED COMMITTEES	\$336,507.22
ALL LOANS RECEIVED	\$0.00
LOAN REPAYMENTS RECEIVED	\$0.00
OFFSETS TO OPERATING EXPENDITURES	\$0.00
CANDIDATE REFUNDS	\$0.00
OTHER RECEIPTS	\$18,696,209.72
TOTAL TRANSFERS	\$0.00
Nonfederal transfers	\$0.00
Levin funds	\$0.00
TOTAL FEDERAL RECEIPTS	\$19,102,816.94

Newly filed summary data may not appear for up to 48 hours.

Total spent [Browse disbursements](#)

Coverage dates: 01/01/2023 to 06/30/2023

TOTAL DISBURSEMENTS	\$2,210,900.52
OPERATING EXPENDITURES	\$9,197.22
Allocated operating expenditures - federal share	\$0.00
Allocated operating expenditures - nonfederal share	\$0.00
Other federal operating expenditures	\$9,197.22
TRANSFERS TO AFFILIATED COMMITTEES	\$0.00
CONTRIBUTIONS TO OTHER COMMITTEES	\$220,000.00
INDEPENDENT EXPENDITURES	\$0.00
PARTY COORDINATED EXPENDITURES	\$0.00
LOANS MADE	\$0.00
LOAN REPAYMENTS MADE	\$0.00
TOTAL CONTRIBUTION REFUNDS	\$0.00
Individual refunds	\$0.00
Political party refunds	\$0.00
Other committee refunds	\$0.00
OTHER DISBURSEMENTS	\$1,981,703.30
TOTAL FEDERAL ELECTION ACTIVITY	\$0.00
Allocated federal election activity - federal share	\$0.00
Allocated federal election activity - Levin share	\$0.00
Federal election activity - federal only	\$0.00
TOTAL FEDERAL DISBURSEMENTS	\$2,210,900.52

Newly filed summary data may not appear for up to 48 hours.

Follow the Money in Elections

See all itemized contributions

Federal Election Commission
UNITED STATES - of - AMERICA

Calendar | Glossary

Campaign finance data | Help for | Home | es and committees | Legal resources | About

Home | Campaign finance data | Browse data | Receipts

Select data type | Receipts | Export

DATA TYPE: Processed | Raw

This data has been categorized and coded by the FEC. The FEC's multi-step process can take days (for electronic filings) or weeks (for paper filings).

Edit filters(3)

RECIPIENT NAME OR ID
Limit 10 recipient names or IDs

CONGRESSIONAL LEADERSHIP FUND (C00504530)

SOURCE DETAILS

Name or ID
Limit 10 source names or IDs

City
Limit 10 cities

Viewing 3,213 filtered results for:

Data type: processed | CONGRESSIONAL LEADERSHIP FUND (C00504530) x | 2023-2024 x | PACs or party committees: Other federal receipts (Line 17) x

Source name	Recipient	Election	State	Receipt date	Amount
MELLON, TIMOTHY	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	WY	06/08/2023	\$5,000,000.00
DUCHOSSOIS, CRAIG J.	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	IL	06/28/2023	\$2,000,000.00
AMERICAN ACTION NETWORK	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	DC	01/17/2023	\$1,250,000.00
AMERICAN ACTION NETWORK	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	DC	06/30/2023	\$1,000,000.00
GRIFFIN, KENNETH C.	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	IL	06/30/2023	\$1,000,000.00
STEPHENS, WARREN A.	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	AR	06/29/2023	\$1,000,000.00
CAMERON, RONALD M.	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	AR	06/27/2023	\$1,000,000.00
SINGER, PAUL E.	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	MA	06/20/2023	\$1,000,000.00
HILLWOOD DEVELOPMENT COMPANY LLC	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	TX	06/09/2023	\$1,000,000.00
MARCUS, BERNARD	CONGRESSIONAL LEADERSHIP FUND	PRIMARY	GA	03/29/2023	\$592,600.00

Follow the Money in Elections

See all itemized disbursements

Federal Election Commission
UNITED STATES — OF — AMERICA

Calendar | Glossary

Campaign finance data | Help for candidates and committees | Legal resources | About

Home | Campaign finance data | Browse data | Disbursements

Select data type

DATA TYPE:

This data has been categorized and coded by the FEC. The FEC's multi-step process can take days (for electronic filings) or weeks (for paper filings).

Edit filters(3)

SPENDER NAME OR ID
Limit 10 spender names or IDs
 CONGRESSIONAL LEADERSHIP FUND (C00504530)

RECIPIENT NAME OR ID
Limit 10 recipient names or IDs

REPORT TIME PERIOD
 2023-2024

DISBURSEMENT DATE RANGE
Beginning Ending

Disbursements

Viewing 10 filtered results for:

Spender	Recipient	State	Description	Disbursement date	Amount
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	COST SHARE PAYMENT - RENT LABOR OVERHEAD	03/13/2023	\$563,723.01
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	COST SHARE PAYMENT - RENT LABOR OVERHEAD	01/12/2023	\$169,173.91
CONGRESSIONAL LEADERSHIP FUND	TARGETED VICTORY	VA	STRATEGY CONSULTING	04/19/2023	\$84,517.63
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	COST SHARE PAYMENT - RENT LABOR OVERHEAD	06/28/2023	\$72,612.26
CONGRESSIONAL LEADERSHIP FUND	FINANCE STRATEGIES GROUP LLC	AL	FUNDRAISING CONSULTING	04/28/2023	\$68,130.00
CONGRESSIONAL LEADERSHIP FUND	THREE ARBOR INSURANCE	AL	INSURANCE PREMIUM	03/20/2023	\$60,175.00
CONGRESSIONAL LEADERSHIP FUND	AMERICA RISING LLC	VA	MEDIA CONSULTING	04/21/2023	\$56,250.00
CONGRESSIONAL LEADERSHIP FUND	AMERICA RISING LLC	VA	MEDIA CONSULTING	03/01/2023	\$56,250.00
CONGRESSIONAL LEADERSHIP FUND	TARGETED VICTORY	VA	STRATEGY CONSULTING	03/24/2023	\$52,250.47
CONGRESSIONAL LEADERSHIP FUND	TARGETED VICTORY	VA	STRATEGY CONSULTING	02/06/2023	\$51,101.70
CONGRESSIONAL LEADERSHIP FUND	TARGETED VICTORY	VA	STRATEGY CONSULTING	06/02/2023	\$50,331.10



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See all filings on the filings tab

CONGRESSIONAL LEADERSHIP FUND
ACTIVE - QUARTERLY | HYBRID PAC (WITH NON-CONTRIBUTION ACCOUNT) - QUALIFIED - UNAUTHORIZED | ID: C00504530 | REGISTRATION DATE: OCTOBER 24, 2011

Committee filings

FINANCIAL SUMMARY
ABOUT THIS COMMITTEE
RAISING
SPENDING
FILINGS
Regularly filed reports
24- and 48-hour reports
Statements of organization
Other documents

TWO-YEAR PERIOD
2023-2024

Regularly filed reports [Filter this data](#)

Report year: 2023-2024

Document	Version	Coverage start date	Coverage end date	Date filed	Image number	Pages
MID-YEAR REPORT 2023 Original	Download Current version FEC-1720177	01/01/2023	06/30/2023	07/31/2023	202307319584277181	1,332

Results per page: 100 Showing 1 to 1 of 1 entries

24- and 48-hour reports [Filter this data](#)

Report year: 2023-2024

Document	Version	Date filed	Image number	Pages
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2023 Original	Download Current version FEC-1723686	08/25/2023	202308259596778451	5
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2023 Original	Download Current version FEC-1721050	08/05/2023	202308059596497252	5

Results per page: 100 Showing 1 to 2 of 2 entries

Follow the Money in Elections

Example of what an FEC filing looks like for a super PAC

FEC FORM 3X

REPORT OF RECEIPTS AND DISBURSEMENTS

For Other Than An Authorized Committee

FILING FEC-1720177

1. Congressional Leadership Fund

1747 Pennsylvania Avenue, NW
5th Floor
Washington, DC 20006

2. FEC Committee ID #: C00504530

3. This committee has NOT qualified as a multicandidate committee (see FEC Form 1M)

4. Report Type = MID-YEAR

Filed: 07/31/2023

[SUMMARY PAGE](#)

[DETAILED SUMMARY PAGE](#)

[Schedule A Filings \(ITEMIZED RECEIPTS\)](#)

[Schedule B Filings \(ITEMIZED DISBURSEMENTS\)](#)

SUMMARY PAGE

5. Covering Period 01/01/2023 Through 06/30/2023

	Column A This Period	Column B Year To Date
6. (a) Cash on hand, January 1, 2023		959620.84
(b) Cash on hand at Beginning of Reporting Period	959620.84	
(c) Total Receipts (from line 19)	19102816.94	19102816.94
(d) Subtotal (6(b) + 6(c) for A, 6(a) + 6(c) for B)	20062437.78	20062437.78
7. Total Disbursements	2210900.52	2210900.52
8. Cash on Hand at Close of Reporting Period	17851537.26	17851537.26
9. Debts and Obligations Owed TO the Committee	0.00	
Itemize all on SCHEDULE C or SCHEDULE D		
10. Debts and Obligations Owed BY the Committee	0.00	
Itemize all on SCHEDULE C or SCHEDULE D		

Treasurer: Caleb Crosby
Date Signed: 07/31/2023



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Follow the Money in Elections

Example of what an FEC filing looks like for a super PAC

	Column A This Period	Column B Calendar Year
I. Receipts		
11. Contributions (other than loans) From:		
(a) Individuals/Persons Other than Political Committees		
(i) Itemized	5000.00	5000.00
(ii) Unitemized	100.00	100.00
(iii) Total (11(a)(i) + 11(a)(ii))	5100.00	5100.00
(b) Political Party Committees	0.00	0.00
(c) Other Political Committees (such as PACS)	65000.00	65000.00
(d) Total Contributions (11(a)(iii) + (b) + (c))	70100.00	70100.00
12. Transfers From Affiliated/Other Party Committees	336507.22	336507.22
13. All Loans Received	0.00	0.00
14. Loan Repayments Received	0.00	0.00
15. Offsets to Operating Expenditures (Refunds, Rebates, etc)	0.00	0.00
16. Refunds of Contributions made to Fed. Candidates and other Political Committees	0.00	0.00
17. Other Federal Receipts (Dividends, Interest, etc)	18696209.72	18696209.72
18. Transfers from Non-Federal and Levin Funds		
(a) Non-Federal Account (SCHEDULE H3)	0.00	0.00
(b) Levin Funds (SCHEDULE H5)	0.00	0.00
(c) Total Transfers (18(a) + 18(b))	0.00	0.00
19. Total Receipts (11(d) + 12 + 13 + 14 + 15 + 16 + 17 + 18)	19102816.94	19102816.94
20. Total Federal Receipts (19 - 18(c))	19102816.94	19102816.94

SCHEDULE A									
ITEMIZED RECEIPTS All Listed Line Numbers									
Committee: CONGRESSIONAL LEADERSHIP FUND									
There are a total of 3325 Itemized Receipts									
Displaying 1 through 500									
Previous Page Page 1 of 7 [1 2 3 4 5 6 7] Next Page									
Contributor's Name	Contributor's Address	Employer/Occupation	Memo/Description	Memo	Text	Date	Amount (\$)	Aggregate (\$)	Limits
THOMAS J. KEHOE	7 BEACH AVE. APT 1 NORTHPORT, New York 11768	RETIRED / RETIRED	CONTRIBUTION			04/04/2023	5000.00	5000.00	
MAJORITY COMMITTEE PAC	P.O. BOX 10134 BAKERSFIELD, California 933890134		CONTRIBUTION			03/30/2023	5000.00	5000.00	
E-PAC	PO BOX 500 GLEN FALLS, New York 12801		CONTRIBUTION			04/17/2023	5000.00	5000.00	
HUDSON FOR CONGRESS	PO BOX 1875 SOUTHERN PINES, North Carolina 283881875		CONTRIBUTION			04/25/2023	5000.00	5000.00	
ELECTING MAJORITY MAKING EFFECTIVE REPU	PO BOX 183 ANOKA, Minnesota 553030183		CONTRIBUTION			05/11/2023	5000.00	5000.00	
FRIENDS OF DAVE JOYCE	9856 ARCHER LANE DUBLIN, Ohio 430178914		CONTRIBUTION			05/12/2023	5000.00	5000.00	



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Follow the Money in Elections

Example of what an FEC filing looks like for a super PAC

II. Disbursements		
21. Operating Expenditures		
(a) Shared Federal/Nonfederal Activity (SCHEDULE H4)		
(i) Federal Share	0.00	0.00
(ii) Nonfederal Share		
(b) Other Federal Operating Expenditures	9197.22	9197.22
(c) Total Operating Expenditures (21(a)(i) + (a)(ii) + (b))	9197.22	9197.22
22. Transfers to Affiliated/Other Party Committees	0.00	0.00
23. Contributions to Fed. Candidates/Committees and Other Political Committees	220000.00	220000.00
24. Independent Expenditures (SCHEDULE E)	0.00	0.00
25. Coordinated Expenditures Made by Party Committees (SCHEDULE F)	0.00	0.00
26. Loan Repayments Made	0.00	0.00
27. Loans Made	0.00	0.00
28. Refunds of Contributions To:		
(a) Individuals/Persons Other Than Political Committees	0.00	0.00
(b) Political Party Committees	0.00	0.00
(c) Other Political Committees (such as PACs)	0.00	0.00
(d) Total Contribution Refunds (28(a) + (b) + (c))	0.00	0.00
29. Other Disbursements	1981703.30	1981703.30
30. Federal Election Activity		
(a) (i) Allocated Federal Election Activity - Federal Share (SCHEDULE H6)	0.00	0.00
(a) (ii) Allocated Federal Election Activity - Levin Share (SCHEDULE H6)	0.00	0.00
(b) Federal Election Activity Paid Entirely with Federal Funds	0.00	0.00
(c) Total Federal Election Activity (30(a)(i)+30(a)(ii)+30(b))	0.00	0.00
31. Total Disbursements (21(c)+23+24+25+26+27+28(d)+29+30(c))	2210900.52	2210900.52
32. Total Federal Disbursements (31-21(a)(i)-30(a)(ii))	2210900.52	2210900.52

SCHEDULE B

ITEMIZED DISBURSEMENTS All Listed Line Numbers

Committee: CONGRESSIONAL LEADERSHIP FUND

There are a total of 647 Itemized Disbursements

Displaying 1 through 500

[Previous Page](#) Page 1 of 2 [1 2] [Next Page](#)

Disbursement To	Address	Election Type	Date of Disbursement	Extra Description	Amount This Period	Text	Memo
American Action Network	1747 Pennsylvania Ave. NW 5th Floor Washington, DC 20006		01/12/2023	Cost share payment - labor	890.07		
CMDI	1593 Spring Hill Road Suite 400 Tysons Corner, Virginia 22182		01/25/2023	Donor database services	250.00		
American Action Network	1747 Pennsylvania Ave. NW 5th Floor Washington, DC 20006		02/27/2023	Cost share payment - labor	3874.96		
CMDI	1593 Spring Hill Road Suite 400 Tysons Corner, Virginia 22182		02/27/2023	Donor database services	250.00		
CMDI	1593 Spring Hill Road Suite 400 Tysons Corner, Virginia 22182		03/27/2023	Donor database services	250.00		



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Follow the Money in Elections

Example of what an FEC filing looks like for a candidate

FEC FORM 3

REPORT OF RECEIPTS AND DISBURSEMENTS

For An Authorized Committee

FILING FEC-1714043

1. Gabe Vasquez for Congress

Drawer L
Mesilla, New Mexico 88046

State is New Mexico in District: 2

2. FEC Committee ID #: Coo789404

3. This report is NOT an AMENDMENT

4. Report Type = JUL QUARTERLY

Filed 07/15/2023

[SUMMARY PAGE](#)

[DETAILED SUMMARY PAGE](#)

[Schedule A Filings \(ITEMIZED RECEIPTS\)](#)

[Schedule B Filings \(ITEMIZED DISBURSEMENTS\)](#)

SUMMARY PAGE

Of Receipts And Disbursements

5. Covering Period 04/01/2023 Through 06/30/2023

	Column A This Period	Column B Election Cycle-To-Date
6. Net Contributions (other than loans)		
(a) Total Contributions (other than loans)	440795.41	832029.21
(b) Total Contribution Refunds	1540.80	4992.20
(c) Net Contributions (6(a) - 6(b))	439254.61	827037.01
7. Net Operating Expenditures		
(a) Total Operating Expenditures	160583.27	328235.13
(b) Total Offsets to Operating Expenditures	2095.72	2131.40
(c) Net Operating Expenditures	158487.55	326103.73
8. Cash on Hand at Close of Reporting Period	596440.58	
9. Debts and Obligations Owed TO the Committee	0.00	
Itemize all on SCHEDULE C or SCHEDULE D		
10. Debts and Obligations Owed BY the Committee	0.00	
Itemize all on SCHEDULE C or SCHEDULE D		

Treasurer: Rosy Rubio
Date Signed: 07/15/2023



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Follow the Money in Elections

Example of what an FEC filing looks like for a candidate

	Column A This Period	Column B Election Cycle-To-Date	Column C Post-Election
I. RECEIPTS			
11. Contributions (other than loans) From:			
(a) Individuals/Persons Other than Political Committees			
(i) Itemized	244458.16		
(ii) Unitemized	50161.34		
(iii) Total Of Contributions From Individuals	294619.50	562853.30	0.00
(b) Political Party Committees	883.10	883.10	0.00
(c) Other Political Committees (such as PACS)	145292.81	268292.81	0.00
(d) The Candidate	0.00	0.00	0.00
(e) Total Contributions (11(a)(iii) + (b) + (c))	440795.41	832029.21	0.00
12. Transfers From Other Authorized Committees	15300.00	21306.98	0.00
13. Loans			
(a) Made Or Guaranteed By The Candidate	0.00	0.00	0.00
(b) All Other Loans	0.00	0.00	0.00
(c) Total Loans ((a) + (b))	0.00	0.00	0.00
14. Offsets to Operating Expenditures (Refunds, Rebates, etc)	2095.72	2131.40	0.00
15. Other Receipts	0.00	0.00	0.00
16. Total Receipts (11(e) + 12 + 13(c) + 14 + 15)	458191.13	855467.59	0.00

Follow the Money in Elections

Example of what an FEC filing looks like for a candidate

II. DISBURSEMENTS			
17. Operating Expenditures	160583.27	328235.13	0.00
18. Transfers to Other Authorized Committees	0.00	0.00	0.00
19. Loan Repayments:			
(a) Of Loans Made or Guaranteed by the Candidate	0.00	0.00	0.00
(b) Of All Other Loans	0.00	0.00	0.00
(c) Total Loan Repayments ((a) + (b))	0.00	0.00	0.00
20. Refunds of Contributions To:			
(a) Individuals/Persons Other Than Political Committees	40.80	3492.20	0.00
(b) Political Party Committees	0.00	0.00	0.00
(c) Other Political Committees (such as PACs)	1500.00	1500.00	0.00
(d) Total Contribution Refunds (28(a) + (b) + (c))	1540.80	4992.20	0.00
21. Other Disbursements	2900.00	2900.00	0.00
22. Total Disbursements (17 + 18 + 19(c) + 20(d) + 21)	165024.07	336127.33	0.00

Follow the Money in Elections

Get real-time alerts from FEC
Notify!

FEC  **NOTIFY**

Welcome to FEC Notify.

FEC Notify allows members of the public to subscribe and be notified by email of new and amended electronic reports and filings submitted to the Federal Election Commission.

If you have questions about FEC Notify, please contact the agency using the information provided at the bottom of this page.

Follow the Money in Elections

Pick and choose which alerts to get

LOBO PAC (C00497073)

Form Type	Form Description	New <input type="radio"/> OFF	Amendment <input type="radio"/> OFF
Form 1	Statement of Organization	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 3L	Report of Contributions Bundled by Lobbyists/Registrants and Lobbyist/Registrant PACs	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 3X	Report of Receipts and Disbursements	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 8	Debt Settlement Plan	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 24/48	Report Of Independent Expenditures Made	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 99	Miscellaneous Document	<input type="radio"/> OFF	<input type="radio"/> OFF
RFAI	Request for Additional Information sent by the FEC	<input type="radio"/> OFF	<input type="radio"/> OFF

GABE VASQUEZ FOR CONGRESS (C00789404)

Form Type	Form Description	New <input type="radio"/> OFF	Amendment <input type="radio"/> OFF
Form 1	Statement of Organization	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 3	Report of Receipts and Disbursements	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 3L	Report of Contributions Bundled by Lobbyists/Registrants and Lobbyist/Registrant PACs	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 6	48-Hour Notice of Contributions/Loans Received	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 8	Debt Settlement Plan	<input type="radio"/> OFF	<input type="radio"/> OFF
Form 99	Miscellaneous Document	<input type="radio"/> OFF	<input type="radio"/> OFF
RFAI	Request for Additional Information sent by the FEC	<input type="radio"/> OFF	<input type="radio"/> OFF

[Feedback](#)

Follow the Money in Elections

Know the filing deadlines

Report	Close of books [1]	Filing deadline
Year-End 2022 Congressional Presidential	12/31/2022	01/31/2023
April Quarterly Congressional Presidential	03/31/2023	04/15/2023 [2]
July Quarterly Congressional Presidential	06/30/2023	07/15/2023 [2]
October Quarterly Congressional Presidential	09/30/2023	10/15/2023 [2]
Year-End 2023 Congressional Presidential	12/31/2023	01/31/2024

Report	Close of books [1]	Filing deadline
Year-End 2022 PACs and parties	12/31/2022	01/31/2023
Mid-Year PACs and parties	06/30/2023	07/31/2023
Year-End 2023 PACs and parties	12/31/2023	01/31/2024

Report	Close of books [1]	Filing deadline
Year-End 2022 Presidential PACs and parties	12/31/2022	01/31/2023
February Monthly Presidential PACs and parties	01/31/2023	02/20/2023 [1]
March Monthly Presidential PACs and parties	02/28/2023	03/20/2023
April Monthly Presidential PACs and parties	03/31/2023	04/20/2023
May Monthly Presidential PACs and parties	04/30/2023	05/20/2023 [1]
June Monthly Presidential PACs and parties	05/31/2023	06/20/2023
July Monthly Presidential PACs and parties	06/30/2023	07/20/2023
August Monthly Presidential PACs and parties	07/31/2023	08/20/2023 [2]
September Monthly Presidential PACs and parties	08/31/2023	09/20/2023
October Monthly Presidential PACs and parties	09/30/2023	10/20/2023
November Monthly Presidential PACs and parties	10/31/2023	11/20/2023
December Monthly Presidential PACs and parties	11/30/2023	12/20/2023
Year-End 2023 Presidential PACs and parties	12/31/2023	01/31/2024

Some groups file monthly, some quarterly, & some every 6 months in odd-numbered years

Follow the Money in Elections

Questions?



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Follow the Money in Elections

State-level info from NM SOS

Campaign Finance Reporting Information

The Candidate Campaign Finance Guidelines were published by the Office of the Secretary of State to act as a comprehensive guide to aid candidates in complying with campaign finance disclosure and reporting requirements as outlined in the Campaign Reporting Act and the Campaign Finance Rule, NMAC 1.10.13. The guide also offers instructions for using the electronic Campaign Finance Information System (CFIS).

Campaign Finance Reporting Resources

[Campaign Contribution Limits](#)

[Campaign Finance Reporting Schedule](#)

Campaign Finance Information System

The Office of the Secretary of State has implemented a new Campaign Finance Information System (CFIS) available for registration, filing, and research.

All current and former candidates, public officials, and political action committees must begin filing campaign finance disclosure reports due AFTER the 2020 Primary Election in the new system.

[Access the new CFIS system](#)

Reports filed for the 2020 primary reporting cycle and prior are available for review in the [old CFIS system](#).

For CFIS system resources, including the system User Guide, short demo videos, and a full recorded training session, go to [CFIS System Resources for Candidates, Campaigns and PACs](#).

The screenshot shows the New Mexico Campaign Finance System website. The header includes the state seal, the text "NEW MEXICO CAMPAIGN FINANCE SYSTEM SECRETARY OF STATE", a search bar with "ALL" and "Search for Candidates/Officeholders", and a "Transaction Search" link. The main content area is divided into two columns. The left column has two sections: "Explore Candidate Data" with a teal "ALL CANDIDATE DATA" button and three links: "View all 2022 Candidates in" (with a "Select Jurisdiction" dropdown), "Explore All the Candidates Running for" (with "Select Office" and "Select District" dropdowns), and "View all 2022 Active Political Committees" (with a teal "ALL COMMITTEE DATA" button). The right column has a "Resources" section with links to "Candidate Finance Reporting Schedule and Guides", "Election Handbook of the State of New Mexico", "New Mexico Secretary of State Official Web Site", and "General Information on Candidates and Campaigns", followed by a "User Guide" link and a "Contact Information" section with contact details for the Bureau of Elections.



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Follow the Money in Elections

Example: SOS candidate Audrey

Trujillo

Candidates

Audrey Trujillo REPUBLICAN Compliant

Candidate for Secretary of State

Status	Candidate Address	Candidate Email	Date Registered
Active	677 W MEADOWLARK LN Corrales, NM 87048	Audrey_d_Trujillo@hotmail.com	10/28/2021
Election(s)	Committee Name & Address	Committee Email	Treasurer
2022 General Election - 2022	Audrey Trujillo Committee to Elect 677 W. Meadowlark Ln. Corrales, NM 87048-	sunflowerdaylight@gmail.com	David F May
Date of Last Filing			
04/09/2023			

Election Cycle
2022 Candidate Election Cycle

SUMMARY CONTRIBUTIONS EXPENDITURES FILINGS FINES DOCUMENTS

Combined Financial Totals

Total Contributions	Total Expenditures	Top Contributors	
\$94,399.10	\$66,881.95	1. Haverford Valley, LLC	\$5,200.00
In-Kind Contributions	Current Debt Balance	2. Pena, Solomon	\$4,247.65
\$10,017.33	\$0.00	3. May, Marcie	\$3,592.26
Current Cash Balance		4. Jurado, Maria Elena	\$2,000.00
\$27,517.15		5. Mills, Stacy C	\$2,000.00



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Follow the Money in Elections

Example: SOS candidate Audrey Trujillo

SUMMARY	CONTRIBUTIONS	EXPENDITURES	FILINGS	FINES	DOCUMENTS	2022 Candidate Election Cycle
						Additional Columns
Report Name	Report Type	Start of Period	End of Period	Due Date	Filed Date	
First Bi-Annual Report	Report of Expenditures and Contributions	01/01/2023	04/03/2023	04/10/2023	04/09/2023	
Fourth General Report	Report of Expenditures and Contributions	11/02/2022	12/31/2022	01/09/2023	01/09/2023	
Third General Report	Report of Expenditures and Contributions	10/04/2022	11/01/2022	11/03/2022	11/03/2022	

Campaign Finance Reporting Schedule

BIANNUAL REPORTS

FIRST BIANNUAL REPORT

DUE DATE:

April 10, 2023

Reporting Period

January 1, 2023 – April 3, 2023

SECOND BIANNUAL REPORT

DUE DATE:

October 10, 2023

Reporting Period

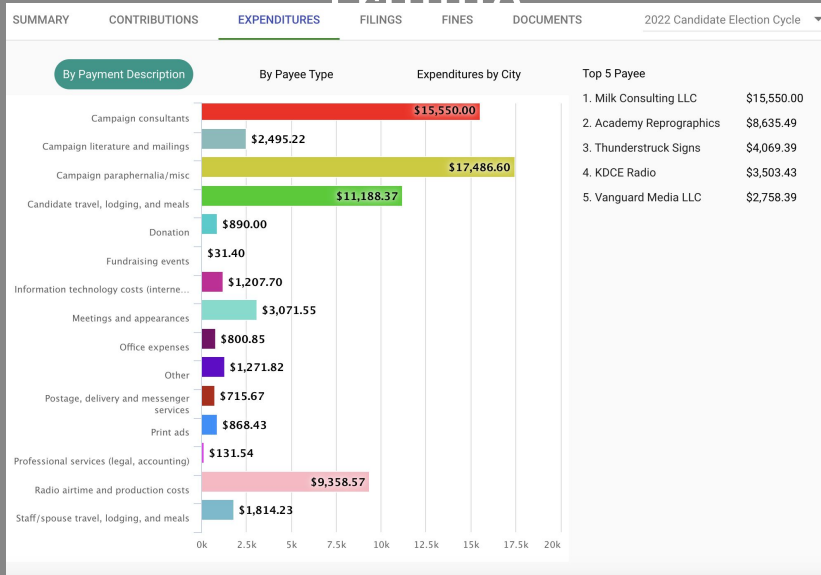
April 4, 2023 – October 2, 2023

Know the filing deadlines

Follow the Money in Elections

Example: SOS candidate Audrey

Trujillo



REPORTS

Who Profited from Election Deniers?

As election-denying secretary of state candidates raised large sums in 2022, political consultants behind the scenes were raking in the dough.

JAN 17, 2023

Milk Consulting: \$16,000

Audrey Trujillo, the unsuccessful GOP nominee for secretary of state in New Mexico, spent 24% of her campaign money (nearly \$16,000) at Milk Consulting. This ranked the company as the top beneficiary of her campaign's spending. Milk Consulting is a political consulting firm based in Las Vegas, Nevada, that specializes in social media and advertising. Its [website](#) refers to the company's CEO, Robert Duran, as "the only true America First News Influencer" who "champions the forgotten men and women of the United States." The company also [sells pro-Trump merchandise](#).

Follow the Money in Elections

Questions?

Unpacking IRS Form 990s

What groups file 990s with the IRS?

- 501(c)(3) public charities
- 501(c)(3) private foundations
- 501(c)(4) “social welfare” organizations
- 501(c)(6) trade associations
- & more

Unpacking IRS Form 990s

What do 990s show?

- How much \$\$ a nonprofit raised
- How much \$\$ a nonprofit spent
- Grants to other nonprofits
- Contributions to political organizations
- Salaries of top officials
- \$\$ paid to top vendors/consultants

Unpacking IRS Form 990s

- Form 990s are public records — but they don't have to be filed until 10 1/2 months after the end of a group's fiscal year
- Fastest way to obtain is from the group itself
- Online resources have vast archives of 990s
 - [IRS's website](#)
 - [ProPublica's Nonprofit Explorer](#)
 - [Candid.org](#)
 - [CitizenAudit.org](#)

Unpacking IRS Form 990s

- Also: State-level charity regulators



 **NM OFFICE OF THE ATTORNEY GENERAL**
CHARITY SEARCH

Search New Mexico Attorney General's Registry of Charitable Organizations for a charitable organization.

Charity Search is based on registration information provided to the [New Mexico Office of the Attorney General](#) via [NM-COROS](#) (New Mexico - Charitable Organization Registration Online System) by the charity or its registration agent.

Charity Name
City
State **Select a State** ▾
Zip Code
FEIN

New Mexico Office of the Attorney General Charity Search now includes registration status history, financial information, and charity documents.

Information within Charity Search is not meant to be a comprehensive list. If you are unable to find information with regard to a charity registration in New Mexico please do not hesitate to e-mail or call the office and we will be pleased to assist you.

charity.registrar@nmag.gov

(505) 717-3500

Unpacking IRS Form 990s

- Example: One Nation

The screenshot shows the IRS Tax Exempt Organization Search interface. The search term 'one nation' is entered in the search box. The results table is as follows:

EIN	Organization Name	City	State	Country
20-3363249	KEYSTONE NATIONALS SELECT BASEBALL			United States
26-2636182	ONE FAMILY FELLOWSHIP ONE NATION INC			United States
27-1937961	ONE NATION			United States
81-4729054	ONE NATION HEALTH COALITION			United States
47-4076559	ONE NATION INC			United States
82-3049534	ONE NATION INDIVISIBLE MADISON COUNTY INC			United States
81-4853056	ONE NATION LIFE INC			United States
35-2176192	ONE NATION UNDER GOD			United States
47-2114032	ONE NATION US INC			United States

The screenshot shows the Propublica Nonprofit Explorer page for One Nation. The page includes the following information:

- Nonprofit Explorer**
- Research Tax-Exempt Organizations
- ONE NATION**
- HAYMARKET, VA 20169-2706 | TAX-EXEMPT SINCE JULY 2010
- EIN:** 27-1937961
- Classification (NTEE):** Citizen Participation (Public, Society Benefit — Multipurpose and Other)
- Nonprofit Tax Code Designation: 501(c)(4)**
- Defined as: Civic leagues, social welfare organizations and local associations of employees, created to promote community welfare for charitable, educational or recreational purposes.
- Donations to this organization are not tax deductible.**

Unpacking IRS Form 990s

- Example: One Nation
- ProPublica's Nonprofit Explorer allows you to see the complete PDF of a 990 — or just specific schedules

The screenshot displays the ProPublica Nonprofit Explorer interface. At the top right is the ProPublica logo. The main content area is divided into two sections. The top section is for the fiscal year 2021, which ended in December. It indicates that Form 990 documents are available for download, although extracted financial data is not available for this period. A 'Full Text' link is present, along with a 'Full Filing' button. A dropdown menu for 'Schedules' is open, listing various schedules from Form 990, with 'Form 990' selected. Below this, a table titled 'Key Employees and Officers' lists compensation for three individuals: Steven Law (President & CEO) at \$550,004, Jennifer Fay (COO) at \$305,252, and CE Mitchell (Director, Finance) at \$217,939. A '+ Show more' link is provided. The bottom section shows data for the fiscal year 2020, which ended in December. It displays 'Total Revenue' as \$172,135,922 and 'Total Functional Expenses' as \$195,992,551. A 'Nonprofit Explorer Free!' notice is also visible.

PROPUBLICA

FISCAL YEAR ENDING DEC. **2021**

Form 990 documents available

Extracted financial data is not available for this tax period, but Form 990 documents are available for download.

Full Text

990 (FILED ON NOV. 15, 2022)

Full Filing

✓ Schedules ▾

- Form 990
- Form 990, Schedule B
- Form 990, Schedule C
- Form 990, Schedule D
- Form 990, Schedule G
- Form 990, Schedule J
- Form 990, Schedule L
- Form 990, Schedule O
- Form 990, Schedule R

Key Employees and Officers

	Compensation
STEVEN LAW (<i>PRESIDENT & CEO</i>)	\$550,004
JENNIFER FAY (<i>COO</i>)	\$305,252
CE MITCHELL (<i>DIRECTOR, FINANCE</i>)	\$217,939

+ Show more

Nonprofit Explorer Free!

or site in your research or reporting, add credit and a link to Nonprofit Explorer in your story or publication and [let us know](#).

FISCAL YEAR ENDING DEC. **2020**

Total Revenue \$172,135,922

Total Functional Expenses \$195,992,551

Unpacking IRS Form 990s

- Example: One Nation
- Page 1 shows key financial information

efile Public Visual Render ObjectID: 202223199349329402 - Submission: 2022-11-15 TIN: 27-1937961 OMB No. 1545-0047	
Form 990 Return of Organization Exempt From Income Tax 2021 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.	
Department of the Treasury Internal Revenue Service Open to Public Inspection	
A For the 2021 calendar year, or tax year beginning 01-01-2021, and ending 12-31-2021	
B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminal year <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	
C Name of organization: ONE NATION	
D Employer identification number: 27-1937961	
E Telephone number: (202) 706-7051	
F Doing business as:	
G Number and street (or P.O. box if mail is not delivered to street address) Room/suite: 15405 JOHN MARSHALL HWY	
H City or town, state or province, country, and ZIP or foreign postal code: HAWKSBRET, VA 20169	
I Tax-exempt status: <input type="checkbox"/> 501(c)(3) <input checked="" type="checkbox"/> 501(c)(4) <input type="checkbox"/> 501(c)(29) <input type="checkbox"/> 527	
J Website: WWW.ONENATIONAMERICA.ORG	
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other	
L Year of formation: 2010 M State of legal domicile: VA	
N Gross receipts \$ 64,592,302	
H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
H(b) Are all subordinates included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
H(c) Group exemption number:	
Part I Summary	
1 Briefly describe the organization's mission or most significant activities: ONE NATION IS ENGAGED IN PUBLIC COMMUNICATIONS AND DIRECT CONTACT WITH INTERESTED CONSTITUENCIES TO ADVOCATE POLICY OUTCOMES ON PENDING LEGISLATIVE AND REGULATORY ISSUES SUCH AS: HEALTH CARE REFORM, TAXES, SPENDING AND DEFICITS, CONGRESSIONAL REFORM AND ENERGY AND ENVIRONMENT. THE PURPOSE OF THESE ISSUE ADVOCACY AND GRASSROOTS LOBBYING ACTIVITIES IS TO PROMOTE POLICIES THAT STRENGTHEN THE NATION'S ECONOMY, REDUCE REGULATION OF PRIVATE SECTOR ACTIVITY, AND RESTORE GOVERNMENT TO A SOUND FINANCIAL FOOTING.	
2 Check this box <input type="checkbox"/>	
3 Number of voting members of the governing body (Part VI, line 1a) 3 3	
4 Number of independent voting members of the governing body (Part VI, line 1b) 4 3	
5 Total number of individuals employed in calendar year 2021 (Part V, line 2a) 5 17	
6 Total number of volunteers (estimate if necessary) 6 3	
7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0	
7b Net unrelated business taxable income from Form 990-T, Part I, line 11 7b 0	
Revenue	
8 Contributions and grants (Part VIII, line 1h) 171,831,162 63,882,249	
9 Program service revenue (Part VIII, line 2g) 0 0	
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 0 0	
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 304,760 710,053	
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 172,135,922 64,592,302	
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 12,490,000 0	
14 Benefits paid to or for members (Part IX, column (A), line 4) 0 0	
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 1,981,319 1,996,004	
16a Professional fundraising fees (Part IX, column (A), line 11e) 1,420,729 231,089	
b Total fundraising expenses (Part IX, column (D), line 25) ▶ 715,404	
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 180,100,503 34,974,154	
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 195,992,551 37,201,247	
19 Revenue less expenses. Subtract line 18 from line 12 -23,856,629 27,391,055	
Net Assets or Fund Balances	
20 Total assets (Part X, line 16) 11,728,038 39,119,093	
21 Total liabilities (Part X, line 26) 0 0	
22 Net assets or fund balances. Subtract line 21 from line 20 11,728,038 39,119,093	



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Unpacking IRS Form 990s

- Example: One Nation: Highest Paid Staff
- Part VII. Section A.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) BOBBY BURCHFIELD BOARD MEMBER	1.00 1.00	X						0	0	0
(2) SALLY VASTOLA BOARD MEMBER	1.00 1.00	X						0	0	0
(3) KENNETH COLE BOARD MEMBER	1.00 1.00	X						0	0	0
(4) CALEB CROSBY SECRETARY/TREASURER	23.00 1.00			X			116,400	0	0	0
(5) STEVEN LAW PRESIDENT & CEO	23.00 1.00			X			550,004	0	20,200	
(6) JENNIFER FAY COO	23.00 1.00			X			305,252	0	10,230	
(7) GRACE MITCHELL DIRECTOR, FINANCE	24.00 1.00				X		217,939	0	14,320	
(8) MARK MCLAUGHLIN DIRECTOR, RESEARCH	24.00 1.00				X		125,813	0	10,842	
(9) KATHARYN JOHNSON DEPUTY DIRECTOR, FUNDRAISING	24.00 1.00				X		132,000	0	8,258	

Unpacking IRS Form 990s

- Example: One Nation: Top Vendors/Contractors
 - Part VII. Section B.

Section B. Independent Contractors		
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
(A) Name and business address	(B) Description of services	(C) Compensation
MAIN STREET MEDIA GROUP PO BOX 25093 ALEXANDRIA, VA 22313	MEDIA SERVICES	12,516,468
ARENA LLC 1260 STRINGHAM AVE 350 SALT LAKE CITY, UT 84106	DIGITAL MEDIA SERVICES	4,631,903
INTEGRATED CAMPAIGN SOLUTIONS 526 DAROCO AVE CORAL GABLES, FL 33146	DONOR DEVELOPMENT	1,869,650
CONNECTION STRATEGY LLC PO BOX 1636 DRIPPING SPRINGS, TX 78620	MEDIA SERVICES	742,787
HOLTZMAN VOGEL 15405 JOHN MARSHALL HIGHWAY HAYMARKET, VA 20169	LEGAL SERVICES	460,261
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 17		

Form 990 (2021)

Unpacking IRS Form 990s

- Example: One Nation: Political Activity
- Schedule C

eFile Public Visual Reader		ObjectID: 202223199349329402 - Submission: 2022-11-15	TIN: 27-1937961	
SCHEDULE C (Form 990)		Political Campaign and Lobbying Activities		
Department of the Treasury Internal Revenue Service		OMB No. 1545-0047		
For Organizations Exempt From Income Tax under section 501(c) and section 527		2021 Open to Public Inspection		
<p>► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.</p> <p>If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then</p> <ul style="list-style-type: none"> Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. Section 527 organizations: Complete Part I-A only. <p>If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then</p> <ul style="list-style-type: none"> Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A. <p>If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then</p> <ul style="list-style-type: none"> Section 501(c)(4), (5), or (6) organizations: Complete Part III. 				
Name of the organization ONE NATION		Employer identification number 27-1937961		
Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.				
1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. See instructions for definition of "political campaign activities."				
2 Political campaign activity expenditures. See instructions		▶ \$ 14,400.00		
3 Volunteer hours for political campaign activities. See instructions		▶		
Part I-B Complete if the organization is exempt under section 501(c)(3).				
1 Enter the amount of any excise tax incurred by the organization under section 4955		▶ \$		
2 Enter the amount of any excise tax incurred by organization managers under section 4955		▶ \$		
3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
4a Was a correction made?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
b If "Yes," describe in Part IV.				
Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).				
1 Enter the amount directly expended by the filing organization for section 527 exempt function activities		▶ \$		
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities		▶ \$ 14,400.00		
3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b		▶ \$ 14,400.00		
4 Did the filing organization file Form 1120-POL for this year?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.				
(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-
(1) SENATE LEADERSHIP FUND	15405 JOHN MARSHALL HWY HAYMARKET, VA 20169	47-2994920	14,400.00	
2				
3				
4				
5				
6				
For Paperwork Reduction Act Notice, see the instructions for Form 990.		Cat. No. 50084S	Schedule C (Form 990) 2021	



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Unpacking IRS Form 990s

- Example: Kentucky Opportunity Coalition:
 - Schedule B
 - Donors

Page 2

Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

Name of organization: **KENTUCKY OPPORTUNITY COALITION, INC.** Employer identification number: **26-3722621**

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
55		\$ 25,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>
56		\$ 5,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>
57		\$ 10,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>
58		\$ 15,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>
59		\$ 5,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>
60		\$ 5,000,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> <small>(Complete Part II for noncash contributions.)</small>

439482 11-05-14 22 Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

- Ask groups to include a redacted version of their Schedule Bs when you request a 990 directly from them

Unpacking IRS Form 990s

- Example: Kentucky Opportunity Coalition



The Center for Public Integrity
Investigating inequality

DEMOCRACY ▼ ECONOMIC WELL-BEING ▼ EDUCATION ▼ ENVIRONMENT ▼
HEALTH ▼

DONATE 🔍

DEMOCRACY

Mysterious pro-Mitch McConnell group bankrolled by megadonors

by Michael Beckel November 20, 2015

Twitter Facebook RSS

Like other “social welfare” nonprofits organized under Sec. 501(c)(4) of the U.S. tax code, the Kentucky Opportunity Coalition is generally not required to reveal the names of its financial supporters.

It must, however, list the amounts given by big donors. In 2014 alone, three unknown megadonors alone accounted for more than 60 percent of the \$15 million the Kentucky Opportunity Coalition raised. The largest donor [contributed \\$5 million](#). Another gave about \$3.4 million. A third gave \$1 million.

Unpacking IRS Form 990s

- Example: American Healthcare Assn: Grants to Other Groups Schedule I

If a nonprofit — including (c)(4)s & (c)(6)s — gives money to a dark money group, it shows up as an expenditure on Schedule I of the IRS Form 990

U.S. Public Visual Reader | Control ID: 20191109149201822 | Submission: 2019-11-09 TIN: 52-0265103

Schedule I (Form 990) **Grants and Other Assistance to Organizations, Governments and Individuals in the United States** 2018

Department of the Treasury Internal Revenue Service **AMERICAN HEALTHCARE ASSOCIATION** Employer identification number: 52-0265103

Part I General Information on Grants and Assistance

1. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantee's eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2. Enter the organization's procedure for monitoring the use of grant funds in the United States: _____

Part II Grants and Other Assistance to Domestic Organizations and Exempt Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient.

(a) Name and address of organization or government	(b) EIN (if applicable)	(c) Amount of grant	(d) Amount of non-grant assistance	(e) Method of valuation (other, expense, other)	(f) Description of grant or assistance	(g) Purpose of grant or assistance
(1) REPUBLICAN GOVERNORS ASSOCIATION 1247 PRINCETON AVENUE NW SUITE 200 WASHINGTON, DC 20006	11-955977	\$23	\$0.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(2) AMERICAN GOVERNORS ASSOCIATION 1000 K STREET NW WASHINGTON, DC 20005	52-1314889	\$23	\$0.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(3) PACIFIC FORUMS 205 14TH STREET NW SUITE 200 WASHINGTON, DC 20005	47-426820	\$0(C)(4)	\$00.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(4) ALLIANCE FOR AMERICA'S FUTURE CARE AND MEDICINE 100 BERNARD ST SUITE 200 WASHINGTON, DC 20005	27-997861	\$0(C)(4)	\$00.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(5) DAVID A. HENSHON HEALTH CARE POLICY CENTER 100 WASHINGTON ST SUITE 100 WASHINGTON, MA 02201	52-149239	\$0(C)(3)	\$11,500			CONTRIBUTION IN SUPPORT OF APCA MISSION
(6) MIDDLE AMERICA PROJECT INC 100 W. 7TH AVE METROPLEX, FL 30692	67-179729	\$0(C)(4)	\$00.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(7) TRUST HEALTH CARE ASSOCIATION 118 W. MARCA STREET SUITE 100 AUSTIN, TX 78701	18-604673	\$0(C)(6)	\$0,763			CONTRIBUTION IN SUPPORT OF APCA MISSION
(8) NATIONAL ASSOCIATION OF HEALTH CARE FACILITIES AND WELL-BEING FOUNDATION 100 W. 11TH ST SUITE 1000 MINNEAPOLIS, MN 55401	41-073863	\$0(C)(6)	\$,000			CONTRIBUTION IN SUPPORT OF APCA MISSION
(9) CARE PROVIDERS OF MICHIGAN 1815 W. MICHIGAN BLVD SUITE 124 BLOOMINGTON, MI 48104	41-085906	\$0(C)(6)	\$,753			CONTRIBUTION IN SUPPORT OF APCA MISSION
(10) MISSOURI HEALTH CARE ASSOCIATION 224 WEST RD DEERFIELD, MO 64015	14-208816	\$0(C)(6)	\$,780			CONTRIBUTION IN SUPPORT OF APCA MISSION
(11) NORTH CAROLINA HEALTH CARE FACILITIES ASSOCIATION 1190 BIRCH CIRCLE MARCEL, NC 28111	58-074667	\$0(C)(6)	\$,780			CONTRIBUTION IN SUPPORT OF APCA MISSION
(12) COLORADO HEALTH CARE ASSOCIATION 222 E 10TH AVE DENVER, CO 80202	54-046937	\$0(C)(6)	\$,780			CONTRIBUTION IN SUPPORT OF APCA MISSION
(13) AMERICAN HEALTH CARE CENTER 100 W. CAROLINE LITTLE ROCK, AR 72119	71-604220	\$0(C)(6)	\$,780			CONTRIBUTION IN SUPPORT OF APCA MISSION
(14) AMERICAN HEALTH CARE CENTER 2001 E. ROAD NW HENDERSON, NV 89014	88-0162763	\$0(C)(6)	\$,780			CONTRIBUTION IN SUPPORT OF APCA MISSION
(15) HESKON INC 201 W. HENRIEN AVENUE INDIANAPOLIS, IN 46201	46-446336	FOR PROFIT	\$0,000			CONTRIBUTION IN SUPPORT OF APCA MISSION
(16) WEST VIRGINIA HEALTH CARE ASSOCIATION 100 BOON STREET WASHINGTON, DC 20005	45-0711204	\$0(C)(4)	\$00.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(17) AMERICAN ACTION NETWORK 1247 PRINCETON AVE NW WASHINGTON, DC 20006	27-073658	\$0(C)(4)	\$00.00			CONTRIBUTION IN SUPPORT OF APCA MISSION
(18) U.S. CARE 100 N. LAUREL ST CHICAGO, IL 60602	48-380890	FOR PROFIT	\$0,000			CONTRIBUTION IN SUPPORT OF APCA MISSION
(19) AMERICAN SENIORS RESOURCES ASSOCIATION 225 142 WASHINGTON AVENUE NW WASHINGTON, DC 20005	52-224194	\$0(C)(6)	\$0,000			CONTRIBUTION IN SUPPORT OF APCA MISSION
(20) NATIONAL QUALITY CENTER 100 W. 10TH ST SUITE 402 WASHINGTON, DC 20005	52-217644	\$0(C)(6)	\$,000			CONTRIBUTION IN SUPPORT OF APCA MISSION

2. Enter total number of section 501(c)(2) and government organizations listed in the line 1 table: _____

3. Enter total number of other organizations listed in the line 1 table: _____

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Doc. No. 320019 Schedule I (Form 990) 2018



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Unpacking IRS Form 990s

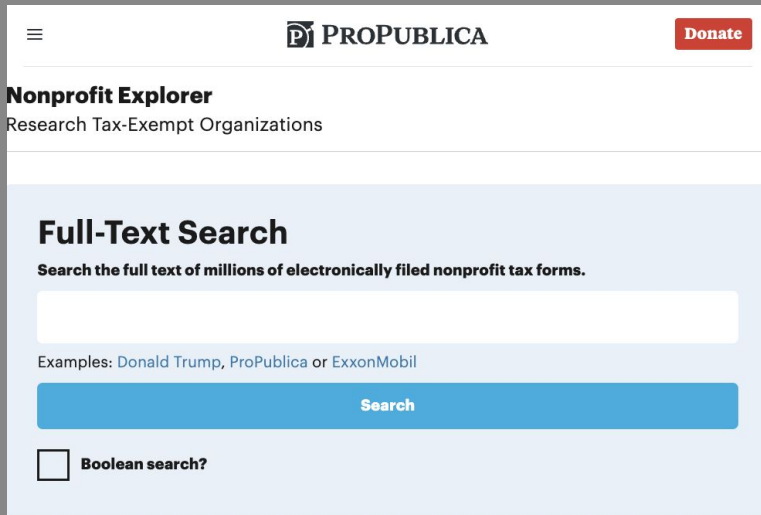
990s can lead to good
stories!

**Drug lobby gave \$750,000 to
pro-Hatch nonprofit in Utah's
U.S. Senate race**

**'Nonpartisan' gun rights group
boosted by Democratic-aligned
America Votes**

Unpacking IRS Form 990s

- Finding needles in haystacks: Full text search of all 990s!



The screenshot shows the ProPublica website's search interface. At the top, there is a navigation bar with a hamburger menu icon, the ProPublica logo, and a red 'Donate' button. Below the navigation bar, the text 'Nonprofit Explorer' and 'Research Tax-Exempt Organizations' is displayed. The main section is titled 'Full-Text Search' and includes the instruction 'Search the full text of millions of electronically filed nonprofit tax forms.' There is a large white search input field. Below the field, examples are provided: 'Examples: Donald Trump, ProPublica or ExxonMobil'. A blue 'Search' button is positioned below the examples. At the bottom left, there is a checkbox labeled 'Boolean search?'.

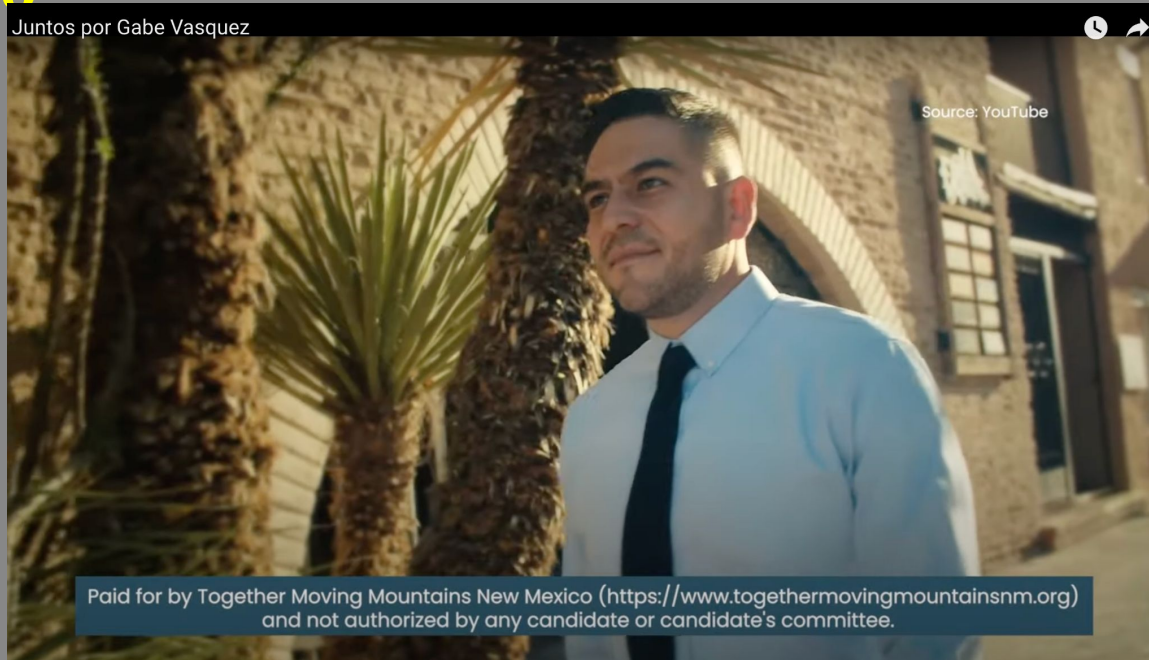


The screenshot shows the CitizenAudit.org website's search interface. At the top, there is a navigation bar with the CitizenAudit.org logo and tagline 'Search millions of nonprofit tax documents', and a hamburger menu icon. The main section features the headline 'The Most Comprehensive Source of U.S. Nonprofit Tax Data' and the sub-headline 'Keyword Search Through Millions of Nonprofit Tax Documents'. Below this, there is a white search input field with the placeholder text 'Find a nonprofit by keywords i.e. name, employee, mission, etc'. A blue 'SEARCH' button is located at the bottom right of the page.

Unpacking IRS Form 990s

- Finding needles in haystacks: Search many ways
 - the organization's full nine-digit EIN number, with the dash
 - the organization's full nine-digit EIN number, without the dash
 - the organization's partial EIN number, using only the seven digits after the dash
 - the full name of the organization
 - partial names of, and common abbreviations for, the organization
 - search a person's name
 - search any address

Case Study: Together Moving Mountains New Mexico

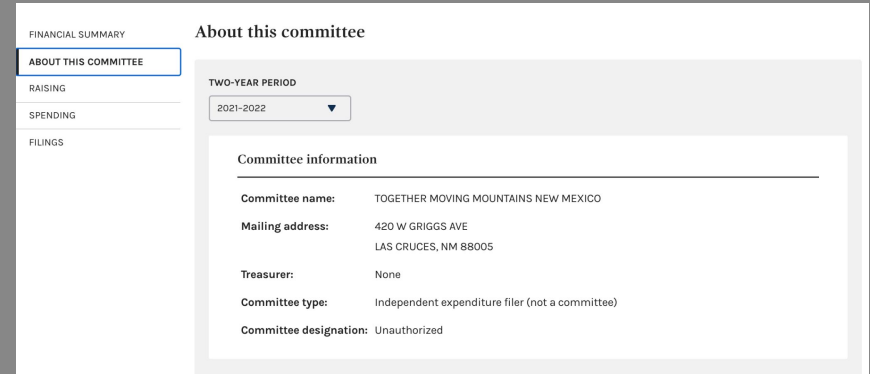


Case Study: Together Moving Mountains New Mexico

What do FEC filings show? An address!



The screenshot shows the top of the FEC website for the committee 'TOGETHER MOVING MOUNTAINS NEW MEXICO'. It includes the FEC logo, the text 'Federal Election Commission UNITED STATES - of - AMERICA', a 'Menu' button, and the committee name in large bold letters. Below the name, it says 'ACTIVE - QUARTERLY' with a green dot, and 'INDEPENDENT EXPENDITURE FILER (NOT A COMMITTEE) - UNAUTHORIZED | ID: C90021551'.



The screenshot shows the 'About this committee' page. It has a navigation menu with 'ABOUT THIS COMMITTEE' selected. A 'TWO-YEAR PERIOD' dropdown menu is set to '2021-2022'. The 'Committee information' section lists: Committee name: TOGETHER MOVING MOUNTAINS NEW MEXICO; Mailing address: 420 W GRIGGS AVE, LAS CRUCES, NM 88005; Treasurer: None; Committee type: Independent expenditure filer (not a committee); Committee designation: Unauthorized.

Case Study: Together Moving Mountains New Mexico

What do FEC filings show?

Spending on ads

24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1658789	11/03/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1658786	11/03/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1658782	11/03/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1655844	10/28/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1650782	10/26/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1649399	10/25/2022
24-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1647816	10/24/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Amendment 1		Version unknown FEC-1635729	10/10/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1635636	10/10/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1634226	10/05/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1632296	09/23/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1630076	09/16/2022
48-HOUR REPORT OF INDEPENDENT EXPENDITURES 2022 Original		Version unknown FEC-1627494	08/26/2022

Case Study: Together Moving Mountains New Mexico

PAGE 173

FEC FORM 5

REPORT OF INDEPENDENT EXPENDITURES MADE AND CONTRIBUTIONS RECEIVED

To Be Used by Persons (Other than Political Committees)

1. (a) Name of Individual, Organization or Corporation Together Moving Mountains New Mexico	
(b) Address (number and street) <input type="checkbox"/> check if different than previously reported 420 W Griggs Ave	
(c) City, State and ZIP Code Las Cruces NM 88005	3. FEC Identification Number C C80021551

2. Occupation and Name of Employer (for Individual Filers Only)

4. TYPE OF REPORT (check appropriate boxes):

(a) April 15 Quarterly Report
 July 15 Quarterly Report 24-Hour Report
 October 15 Quarterly Report 48-Hour Report
 January 31 Year-End Report

b) Is this Report an amendment? No Yes, it amends the report filed on

5. COVERING PERIOD:

FROM 08 / 24 / 2022

THROUGH 08 / 26 / 2022

6. TOTAL CONTRIBUTIONS 27115.05

7. TOTAL INDEPENDENT EXPENDITURES 27115.05

SCHEDULE 5-A

ITEMIZED RECEIPTS

PAGE 2 OF 3

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF FILER (in Full)
Together Moving Mountains New Mexico

A. Full Name (Last, First, Middle Initial)
EquisLabs

Mailing Address 1728 Ocean Ave
PMB #176

City San Francisco State CA Zip Code 94112


FEC ID number of contributing federal political committee. **C**

Name of Employer Occupation

Date of Receipt
08 / 26 / 2022

Transaction ID : F56.000002

Amount of Each Receipt this Period
27115.05



At EquisLabs 501(c)(4), we are creating a home for ideas, innovation and leadership-development that has the potential to massively increase Latino electoral engagement and build long-term political power.

A rarity! This FEC filing shows not just spending but also lists the name of the donor — though the donor is a dark money group



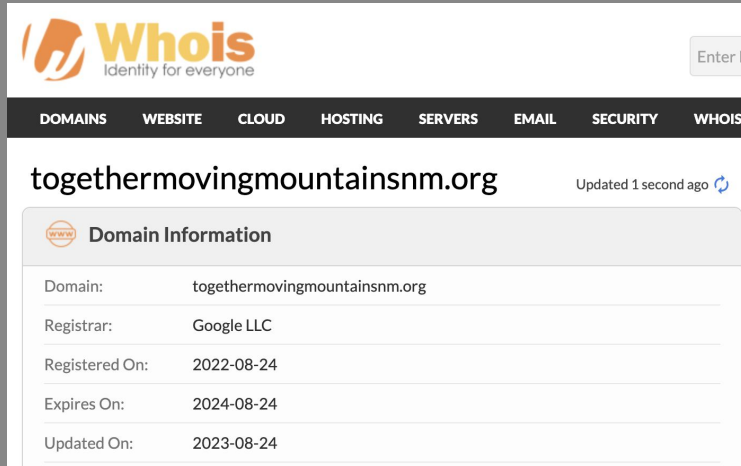
@mjbeckel

Case Study: Together Moving Mountains New Mexico

- What can you learn from public records?
 - Website?
 - Google search?
 - Social media presence?
 - Business filings?
 - Registered with the IRS?

Case Study: Together Moving Mountains New Mexico

- Website registry — sometimes leads to contact info for a person behind a group; other times, just leads to companies that specialize in registering websites



The screenshot shows the Whois website interface. At the top, there is a search bar with the text "Enter D". Below the search bar is a navigation menu with links for DOMAINS, WEBSITE, CLOUD, HOSTING, SERVERS, EMAIL, SECURITY, and WHOIS. The main content area displays the domain "togethermovingmountainnm.org" with a refresh icon and the text "Updated 1 second ago". Below this is a "Domain Information" section with a table of details.

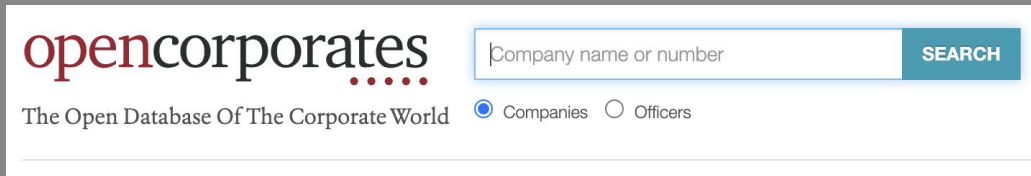
Domain Information	
Domain:	togethermovingmountainnm.org
Registrar:	Google LLC
Registered On:	2022-08-24
Expires On:	2024-08-24
Updated On:	2023-08-24

Raw Whois Data

```
Domain Name: togethermovingmountainnm.org
Registry Domain ID: 1e131333ad9941c1ab4af4528dalbd6c-LROR
Registrar WHOIS Server: http://whois.google.com
Registrar URL: https://domains.google.com
Updated Date: 2023-08-24T22:08:00Z
Creation Date: 2022-08-24T20:45:59Z
Registry Expiry Date: 2024-08-24T20:45:59Z
Registrar: Google LLC
Registrar IANA ID: 895
Registrar Abuse Contact Email: registrar-abuse@google.com
Registrar Abuse Contact Phone: +1.8772376466
Domain Status: clientHold https://icann.org/epp#clientHold
Domain Status: clientTransferProhibited https://icann.org/epp#clientTransfer
Domain Status: autoRenewPeriod https://icann.org/epp#autoRenewPeriod
Registry Registrant ID: REDACTED FOR PRIVACY
Registrant Name: REDACTED FOR PRIVACY
Registrant Organization: Contact Privacy Inc. Customer 7151571251
Registrant Street: REDACTED FOR PRIVACY
Registrant City: REDACTED FOR PRIVACY
Registrant State/Province: ON
Registrant Postal Code: REDACTED FOR PRIVACY
Registrant Country: CA
Registrant Phone: REDACTED FOR PRIVACY
Registrant Phone Ext: REDACTED FOR PRIVACY
```

Case Study: Together Moving Mountains New Mexico

- Business filings



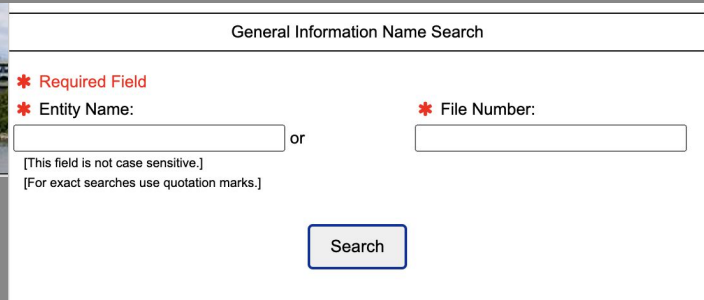
opencorporates

The Open Database Of The Corporate World

Company name or number

SEARCH

Companies Officers



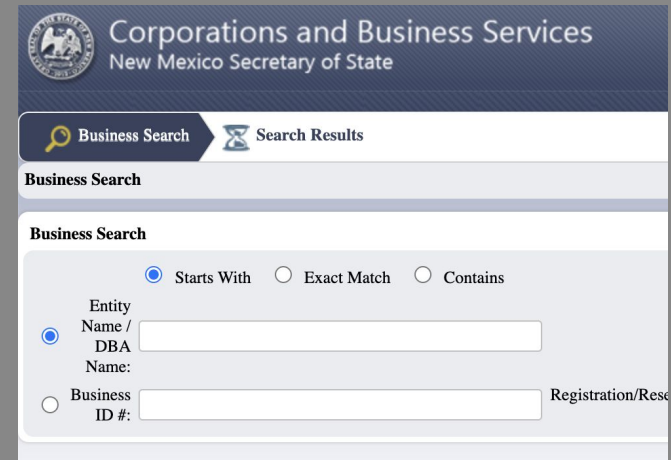
General Information Name Search

* Required Field

* Entity Name: or * File Number:

[This field is not case sensitive.]
[For exact searches use quotation marks.]

Search



Corporations and Business Services
New Mexico Secretary of State

Business Search Search Results

Business Search

Starts With Exact Match Contains

Entity Name / DBA Name:

Business ID #: Registration/Rese

Case Study: Together Moving Mountains New Mexico

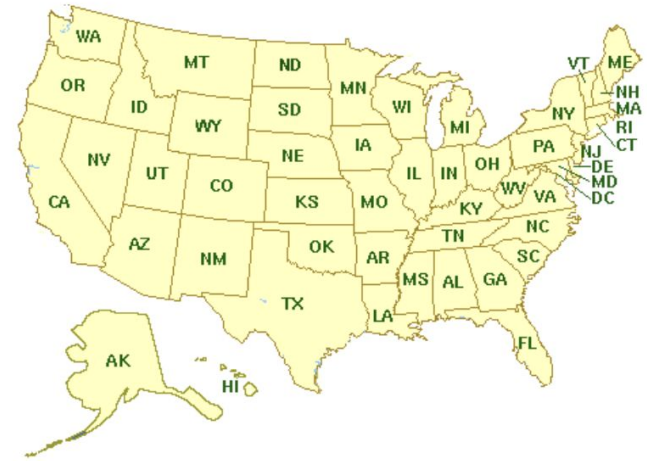
- IRS filings
- Organizations that want tax-exempt status must file applications
- 501(c)(3)'s => Form 1023 (mandatory)
- 501(c)(4)'s => Form 1024 (optional)
- These are public records after a group's tax-exempt status is approved
- Request either from the group or the IRS

Exempt Organizations by States and Regions

Updated data posting date: **02/14/2023**

Record Count: **1,841,649**

CSV Files by State



Case Study: Together Moving Mountains New Mexico

- Pro tip: Google the address



Contact Information

Mailing Address: 420 W. Griggs Ave., Las Cruces, New Mexico, United States, NM 88005
County of Location: Dona Ana, Grant, Hidalgo, Luna
Phone: 5755240897
Email: director@organizenm.org
Website: <https://organizenm.org/>

WHO WE ARE

NM CAFé is a network of diverse religious institutions and community broad-based organizations across Southern New Mexico committed to building relational power with and for New Mexicans who have been directly impacted by systems of injustice.

We are working towards building an inclusive economy that centers working people and families and treats those people with dignity. This means building power to shape public policy at the local, state, and national levels and teach our leaders how to be effective public people.

Unpacking IRS Form 990s

Questions?



@mjbeckel

Investigating Mysterious LLCs

Mysterious companies increasingly make political contributions

How the Founder of the Fugees Became a Big-Time Political Donor Without Anyone Knowing

 Casper Star-Tribune

Nonprofit files complaint over shadowy donation to anti-Cheney super PAC

 Politico

Mystery donor gives \$100K-plus to DeSantis

 Miami Herald

Crypto executive behind mysterious \$500,000 payment to PAC backing Mayor Francis Suarez

 Washington Post

How 'ghost corporations' are funding the 2016 election

 The Daily Beast

Susan Collins' Campaign Is Being Helped by a Mysterious Hawaii Company

 The Daily Beast

Meet the Eastern European Mystery Donors Behind the Trump-Allied Super PAC

 InForum

Port: Doug Burgum's mystery donor appears to be a North Dakota tycoon

Investigating Mysterious LLCs

- Why is this concerning?
 - Wealthy donors and special interests could be breaking the law to evade the spotlight
 - Foreigners could be attempting to illegally influence U.S. elections



Investigating Mysterious LLCs

The actual humans behind LLCs do not need to be disclosed by super PACs

But they could be!



Michael Beckel
@mjbeckel

Not something you see every day: This is what [#transparency](#) in corporate LLC contributions to super PACs could always look like!

A Delaware-based LLC contributed \$100K to a pro-Biden super PAC in December — and it attributed portions of the \$100K to actual people in the filing!!

11:15 AM · Feb 14, 2020

Full Name of Individual (Last, First, Middle Initial) or Full Organization Name C. BPG Real Estate Services LLC			Date of Receipt MM / DD / YYYY 12 / 30 / 2019		
Mailing Address 1000 N West St Ste 900			Transaction ID : 9082703		
City Wilmington	State DE	Zip Code 19801-1050	Amount of Each Receipt this Period 100000.00		
FEC ID number of contributing federal political committee. C		<input type="checkbox"/> Memo Item			
Name of Employer (for Individual)		Occupation (for Individual)			
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)		Aggregate Year-to-Date 100000.00			
LLC - Members below if itemized. Permissible funds.					

Investigating Mysterious LLCs

1

Examine the company's online presence

2

Examine the LLC's business records

3

Examine the LLC's address

**Bookmark this tipsheet:
tinyurl.com/LLCTips**

Investigating Mysterious LLCs

1

Examine the company's online presence

- Does an **online search of the LLC's name** yield any meaningful information or news stories?
- Does the LLC have a **website**?
- Does the LLC have a **social media presence**?
- What results does a **Twitter search** of the company's name yield?
- What results does a **Google x-ray search of .gov websites** plus the company's name yield? How about a Google x-ray search of **.xls files** and **.pdf files**?

Investigating Mysterious LLCs

2

*Examine
the LLC's
business
records*

- Is the LLC registered in the **state of its address** listed in FEC filings?
 - If not, does the company's name yield any positive hits on **OpenCorporates**?
 - Is the company **registered in Delaware**?
- What, if anything, do the business records say about the **primary purpose of the LLC**?
- Whose **names are listed** on the articles of incorporation or any other business records?
 - Is the only name listed a lawyer or employee at a **firm that specializes in incorporation services**?
 - Do the filings list the LLC's **actual members or owners**?
- **Investigate the people whose names are listed**
 - What results do Google searches yield about these people?
 - How about Google x-ray searches of .gov websites?
 - Use FEC.gov, OpenSecrets.org, and FollowTheMoney.org to determine if they have made political contributions in their own name in the past.
- **When was the LLC donor incorporated?** How much **time elapsed** between the date of its incorporation and the date of its donation?

Investigating Mysterious LLCs

3

**Examine
the LLC's
address**

- Is the LLC's address a **P.O. Box**? A space in an **industrial office park**? Someone's **home**?
- What results **do online searches of the LLC's address** — including Google x-ray searches of .gov websites — yield?
- Are **other companies** associated with this address?
- What do property records show about **who owns the land** associated with the address of the LLC?
- Use FEC.gov, OpenSecrets.org, and FollowTheMoney.org to learn if its address has ever appeared in **federal or state campaign finance data** or if the name of the LLC has appeared as an individual donor's employer.

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

SCHEDULE A (FEC Form 3X) ITEMIZED RECEIPTS	Use separate schedule(s) for each category of the Detailed Summary Page	FOR LINE NUMBER: (check only one)		PAGE 8 OF 17	
		<input type="checkbox"/> 11a 13	<input type="checkbox"/> 11b 14	<input type="checkbox"/> 11c 15	<input type="checkbox"/> 12 16
<small>Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.</small>					
NAME OF COMMITTEE (In Full) LATINO VICTORY FUND					

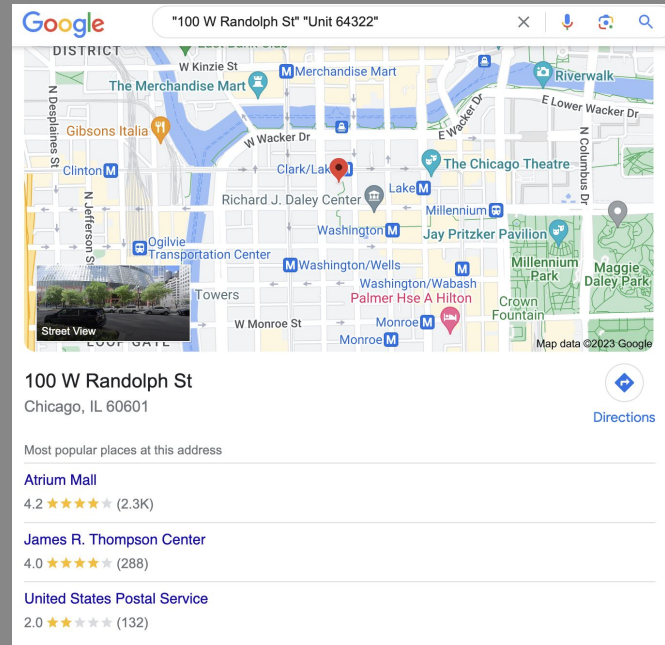
Full Name of Individual (Last, First, Middle Initial) or Full Organization Name B. Point of Difference LLC			Date of Receipt		
Mailing Address 100 W Randolph St Unit 64322			<input type="text" value="07"/> / <input type="text" value="24"/> / <input type="text" value="2023"/>		
City Chicago	State IL	Zip Code 60601	Transaction ID : SA17.8828		
FEC ID number of contributing federal political committee. <input type="text" value="C"/>			Amount of Each Receipt this Period <input type="text" value="25000.00"/>		
Name of Employer (for Individual)		Occupation (for Individual)	<input type="checkbox"/> Memo Item Contribution-Non-Contribution Account		
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify) ▼		Aggregate Year-to-Date ▼ <input type="text" value="25000.00"/>			

FEC filing lists an address...

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

Google that address!



Investigating Mysterious LLCs

Case Study: Point of Difference LLC

The screenshot shows the OpenCorporates search interface. The search bar contains 'point of difference' and the results show 28 companies. The first few results are:

- A POINT OF DIFFERENCE LIMITED** (United Kingdom, 14 Feb 2008-16 Nov 2010, 21 Conduit Way, London, NW10 0RX)
- A POINT OF DIFFERENCE LTD** (United Kingdom, 18 Jul 2017-11 Dec 2018, 59 Barrowby Gate, Grantham, NG31 8RA)
- A POINT OF DIFFERENCE PTY LTD** (Australia, 17 Jan 2003-5 Dec 2008)
- B&G POINT OF DIFFERENCE COMPANY LIMITED** (New Zealand, 18 Jul 2006, Past Johnson Murray Limited, 642 Great South Road, Eilersie, Auckland, 1062)
- CARE 83 LIMITED** (United Kingdom, 4 Mar 2021, C/O Cb Associates Marlin House, Langstone Business Park, Newport, Gwent, NP18 2HJ) *Previously/Alternately known as A POINT OF DIFFERENCE LIMITED*
- POINT OF DIFFERENCE CHARITY** (South Africa, 1 Apr 2008, 136 A BURGER AVE LYTELTON MANOR 0157)
- POINT OF DIFFERENCE CONSULTING LIMITED** (New Zealand, 26 Jul 2018-19 Nov 2021, Joanna Parry, 8 Cavalry Close, Crofton Downs, Wellington, 6035)
- POINT OF DIFFERENCE CONSULTING LIMITED** (New Zealand, 27 Sep 2006-9 Oct 2015, 35 Trellisack Crescent, Ngalo, Wellington, 6035)
- POINT OF DIFFERENCE CONSULTING PTY LTD** (Australia, 15 Oct 2009-8 Oct 2017)
- POINT OF DIFFERENCE GROUP LIMITED** (United Kingdom, 7 Jul 2022, Unit 2 Frankins House Wesley Lane, Bicester, OX26 6JJ)

The screenshot shows the Business Entity Search interface. The search bar contains 'point of difference' and the results show 3 entries. The search filters are:

- Name (selected)
- Keyword
- Partial Word
- File Number

The search results table is as follows:

File Number	Entity Type	Entity Name	Entity Status	Registered Effective Date	Registered Agent
09477012	LLC (MST)	POINT OF DIFFERENCE, LLC	ACTIVE	03-04-2021	COGENCY GLOBAL INC.
09477012	LLC (FAS)	POINT OF DIFFERENCE STRATEGIES	ACTIVE	03-04-2021	COGENCY GLOBAL INC.
09501622	LLC (MST)	POINT OF DIFFERENCE MANAGEMENT, LLC	ACTIVE	03-17-2021	COGENCY GLOBAL INC.

Look up the company's name to try to find business filings

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

What do business filings show?

Entity Information			
Entity Name	POINT OF DIFFERENCE, LLC		
Foreign Assumed Name	POINT OF DIFFERENCE STRATEGIES		
Principal Address	180 N. LASALLE ST., STE. 3400 CHICAGO, IL 60601		
File Number	09477012	Status	ACTIVE on 01-31-2023
Entity Type	LLC	Type of LLC	Foreign
Org. Date/Admission Date	03-04-2021	Jurisdiction	DE
Duration	PERPETUAL		
Annual Report Filing Date	01-31-2023	Annual Report Year	2023
Agent Information	COGENCY GLOBAL INC. 600 SOUTH SECOND ST, SUITE 404 SPRINGFIELD, IL 62704-2542	Agent Change Date	03-04-2021

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

What do business filings show? The name of a manager!

Available Services	Managers	Old LLC Name	Assumed Name	Series Name	File History
Managers		Address			
DUARTE, LISA		180 N. LASALLE ST. STE 3400 CHICAGO, IL 60601			

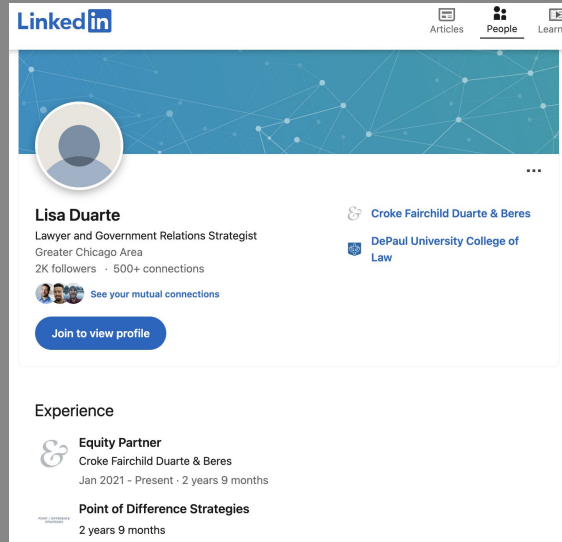
Available Services	Managers	Old LLC Name	Assumed Name	Series Name	File History
Only documents filed online are shown.					
Filing Type		Filing Date			
LLC-1.20		10-10-2022			
LLC-50.1		02-14-2022			
LLC-50.1		01-31-2023			

Form LLC-1.20	Illinois Limited Liability Company Act Application to Adopt an Assumed Name	FILE # 09477012
Secretary of State Jesse White Department of Business Services Limited Liability Division Room 351 Howlett Building 501 S. Second St. Springfield, IL 62756 www.issos.gov	Filing Fee: 90.00 Approved: AJW	FILED Oct 10, 2022 Jesse White Secretary of State
1. Limited Liability Company Name: POINT OF DIFFERENCE, LLC		
2. State under the laws of which the company is organized: DE		
3. The Limited Liability Company intends to adopt and transact business under the assumed name of: POD STRATEGIES		
The right to use the assumed name shall be effective from the date this application is filed by the Secretary of State until <u>03/01/2025</u> , the first day of the company's anniversary month in the next year, which is evenly divisible by five.		
4. The undersigned affirms, under penalties of perjury, having authority to sign hereto, that this Application to Adopt, Change, Cancel or Renew an Assumed Name is to the best of my knowledge and belief, true, correct and complete.		
Dated	Oct 10, 2022	
	Month & Day	Year
	DUARTE, LISA	
	Name	
	MANAGER	
	Title	
If applicant is a company or other entity, state name of company.		

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

Google the manager's name

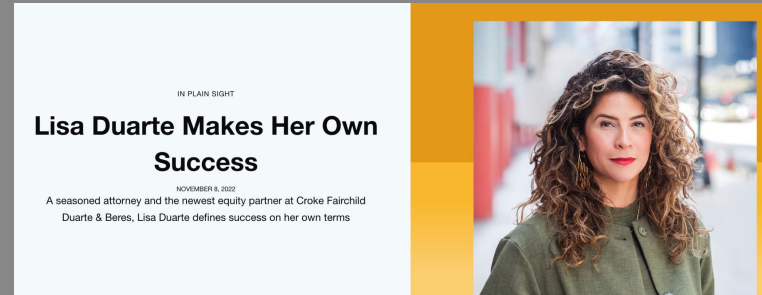


LinkedIn Articles People Learning

Lisa Duarte
Lawyer and Government Relations Strategist
Greater Chicago Area
2K followers · 500+ connections
[Join to view profile](#)

Equity Partner
Croke Fairchild Duarte & Beres
Jan 2021 - Present · 2 years 9 months

Point of Difference Strategies
2 years 9 months

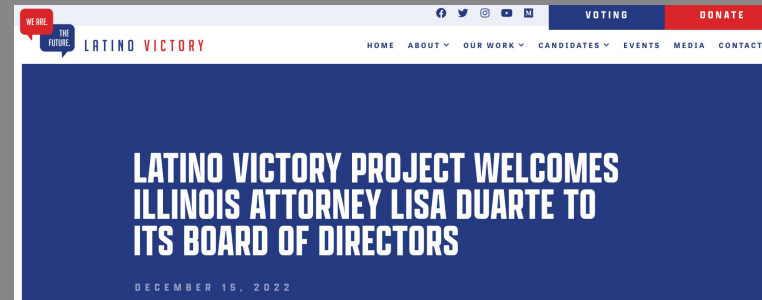


IN PLAIN SIGHT

Lisa Duarte Makes Her Own Success

NOVEMBER 8, 2022

A seasoned attorney and the newest equity partner at Croke Fairchild Duarte & Beres, Lisa Duarte defines success on her own terms



WE SEE THE FUTURE. **LATINO VICTORY**

HOME ABOUT OUR WORK CANDIDATES EVENTS MEDIA CONTACT

LATINO VICTORY PROJECT WELCOMES ILLINOIS ATTORNEY LISA DUARTE TO ITS BOARD OF DIRECTORS

DECEMBER 15, 2022

Investigating Mysterious LLCs

Case Study: Point of Difference LLC

What if the company was only registered in Delaware?

General Information Name Search

* Required Field
* Entity Name: or * File Number:

[This field is not case sensitive.]
[For exact searches use quotation marks.]

FILE NUMBER	ENTITY NAME
4751326	POINT OF DIFFERENCE, LLC
4767507	POINT OF DIFFERENCE MANAGEMENT, LLC

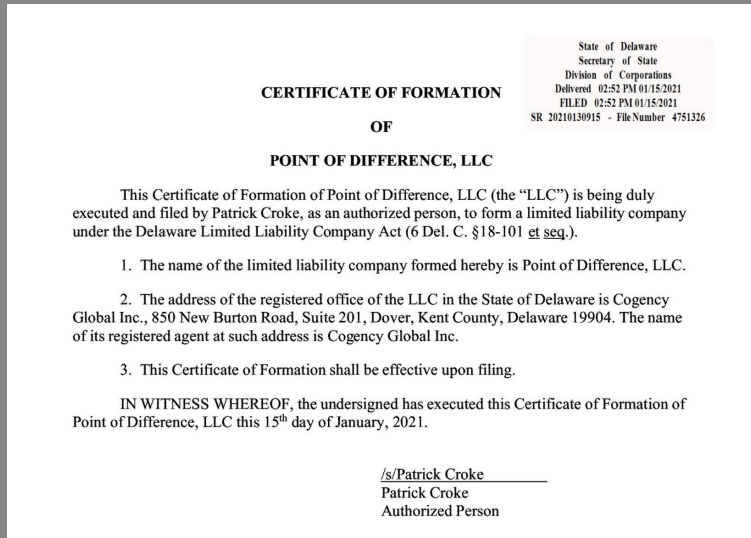
<u>File Number:</u>	4751326	<u>Incorporation Date / Formation Date:</u>	1/15/2021 (mm/dd/yyyy)
<u>Entity Name:</u>	POINT OF DIFFERENCE, LLC		
<u>Entity Kind:</u>	Limited Liability Company	<u>Entity Type:</u>	General
<u>Residency:</u>	Domestic	State:	DELAWARE

REGISTERED AGENT INFORMATION

Name:	COGENCY GLOBAL INC.		
Address:	850 NEW BURTON ROAD SUITE 201		
City:	DOVER	County:	Kent
State:	DE	Postal Code:	19904
Phone:	800-483-1140		

Investigating Mysterious LLCs

Case Study: Point of Difference LLC



Get documents from Delaware!
Email
Rony.Baltazar@delaware.gov

PATRICK CROKE
Partner

Prior to co-founding **CROKE FAIRCHILD DUARTE & BERES**, Patrick was a Partner at Sidley Austin LLP. Patrick brings a commercial and strategic approach, finding solutions for his clients across a range of transactional, litigation, and government affairs matters. Patrick has been the trusted counselor and advisor to Fortune 500 companies, business and political leaders, executives, boards, entrepreneurs, investment funds, family offices, and high-net-worth individuals across a wide range of industries, as he has counseled on M&A transactions, growth investments, fund formation, corporate reorganizations, government affairs, and fundraising. Patrick led the deal teams on both the largest exit for a Chicago-based tech company in the past five years in 2019 and the largest exit of a Chicago-founded company in 2018. Additionally, Patrick has formed family offices, venture capital funds, private equity funds, and several of the first Qualified Opportunity Zone funds in existence. Patrick also serves as the outside general counsel to several investment managers and is relied upon as a key adviser for their legal and strategic decisions.

pcroke@crokefairchild.com
Direct: 312-505-9575
Office: 312-650-8650

Unpacking IRS Form 990s

Questions?



@mjbeckel

Other Ways to Uncover Dark Money Donors

Other obscure public records that might contain information about who funds dark money groups:

- FEC expenditure data
- Department of Labor LM-2 Filings
- Voluntary corporate filings

Other Ways to Uncover Dark Money Donors

Home › Campaign finance data › Advanced data › Disbursements

Select data type ◀

Disbursements

Export ↓

Viewing 17 filtered results for: [Clear all filters](#) ×

Data type: processed | 01/01/2017 - 11/11/2018 | "american action network" ×

Spender	Recipient	State	Description	Disbursement date	Amount
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	IN-KIND: PAYROLL/OFFICE SPACE	03/29/2017	\$92,631.00
THE BOEING COMPANY POLITICAL ACTION COMMITTEE	AMERICAN ACTION NETWORK	DC	NONFEDERAL CONTRIBUTION	04/17/2017	\$150,000.00
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	IN-KIND: PAYROLL/OFFICE SPACE/RESEARCH	05/05/2017	\$9,196.00
THE BOEING COMPANY POLITICAL ACTION COMMITTEE	AMERICAN ACTION NETWORK	DC	NONFEDERAL CONTRIBUTION	05/09/2017	\$100,000.00
CONGRESSIONAL LEADERSHIP FUND	AMERICAN ACTION NETWORK	DC	IN-KIND-PAYROLL/OFFICE SPACE/RESEARCH	05/31/2017	\$85,137.00

DATA TYPE: Processed | Raw

This data has been categorized and coded by the FEC. The FEC's multi-step process can take days (for electronic filings) or weeks (for paper filings).

Edit filters (3)

SPENDER NAME OR ID

RECIPIENT NAME OR ID: "american action network"

TRANSACTION TIME PERIOD: 2017-2018

Beginning: 01/01/2017 | Ending: 11/11/2018

Recipient details

FEC expenditure data

Image# 201806209113780181

SCHEDULE B (FEC Form 3X)
ITEMIZED DISBURSEMENTS

Use separate schedule(s) for each category of the Detailed Summary Page

FOR LINE NUMBER: (check only one)

PAGE 101 OF 101

21b 22 23 25 27
28a 28b 28c x 29 30b

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (in Full)
United Technologies Corporation Political Action Committee

Full Name (Last, First, Middle Initial)
A. American Action Network

Date of Disbursement
MM / DD / YYYY
05 / 24 / 2018

Mailing Address 1747 Pennsylvania Ave., NW
Fifth Floor

City Washington | State DC | Zip Code 20006

Purpose of Disbursement
American Action Network is a 501(c)(4) organization

Candidate Name

Category/Type
012

Transaction ID: 77877352

Amount of Each Disbursement this Period
\$50000.00

Office Sought: House Senate President

Disbursement For: Primary General Other (specify) ▼

State: | District:

American Action Network is a 501(c)(4) organization

Memo Item

If a PAC or super PAC gives money to a dark money group, it shows up as an expenditure in an FEC filing




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Other Ways to Uncover Dark Money Donors

Labor union LM-2

If a labor union gives money to a dark money group, it shows up as an expenditure in an LM-2 filing filed annually with the Dept. of Labor

 UNITED STATES DEPARTMENT OF LABOR www.dol.gov/olms | Telephone: 1-866-401-1109 | TTY: 7-1-1 Telecommunications Relay Service (TRS) | Email: olms-public@dol.gov

**** Data refreshed as of 06/21/2023 at 10:48 PM. Click here to Refresh the page ****

OFFICE OF LABOR-MANAGEMENT STANDARDS (OLMS) – LM REPORTS AND CONSTITUTIONS AND BYLAWS

[DOL Home](#) > [OLMS](#) > [Online Public Disclosure Room](#) > [OPDR](#)

Union Reports | Other Reports | CBA Search

Union Search | Payer/Payee Search | Officer/Employee Search | Trusteeship Reports | Yearly Data Download

[Quick Start](#) | [Glossary](#) | [Export](#) | [Clear Filter](#)

Name: majority forward

File #:

Union Name: name of the union that filed

Designation Number: number

Year Covered by Report: Any Year

Size of Payment:

A list of funds paid and received (not including employees) by the labor organization during the fiscal year (ordered by the Name)

File #	Report	Name	Payer/Payee	Category	Type/Classification
###-###		name contains			Type/Classification cont
000-085	2020 (LM2)	HOUSE MAJORITY FORWARD	PAYEE	POLITICAL ACTIVITIES	POLITICAL CONSULTANT
017-828	2022 (LM2)	Majority Forward	PAYEE	POLITICAL ACTIVITIES	Political Action Committee
000-342	2017 (LM2)	MAJORITY FORWARD	PAYEE	CONTRIBUTIONS, GIFTS A...	Issue Advocacy Group
000-085	2020 (LM2)	MAJORITY FORWARD	PAYEE	POLITICAL ACTIVITIES	POLITICAL CONSULTANT

Other Ways to Uncover Dark Money Donors

Voluntary corporate filings



2017 Corporate Contributions to 501(c)(4&6) Organizations & Inaugural Activities

With respect to groups organized under section 501(c)(4) or 501(c)(6) of the Internal Revenue Code, in the event the aggregate annual contributions paid to any such group exceeds \$50,000, we will disclose the non-deductible portion of the aggregate annual contributions paid to such groups, to the extent that information is disclosed to the RAI companies by the recipient.

Name	State	Amount
A NEW DAY FOR KANSAS INC	KS	\$ 50,000
AMERICA FIRST POLICIES INC		\$ 1,500,000
AMERICAN POLICY COALITION INC		\$ 125,000
AMERICANS FOR TAX REFORM		\$ 12,540
ASSOCIATED INDUSTRIES OF FLORIDA	FL	\$ 86,250
CALIFORNIA DISTRIBUTORS ASSOC	CA	\$ 11,990
CAROLINA LEADERSHIP COALITION, INC	NC	\$ 71,000
CAROLINA PARTNERSHIP FOR REFORM INC	NC	\$ 100,000
CASAA		\$ 12,750
EXPERIENCE MISSISSIPPI	MS	\$ 50,000
IOWA GROWTH PROJECT INC	IA	\$ 50,000
LETS BE REAL CALIFORNIA	CA	\$ 230,000
LETS BE REAL SAN FRANCISCO (BALLOT REFERENDUM)	CA	\$ 3,350,000
MOVING NC FORWARD	NC	\$ 50,000
NACS		\$ 141,636
NATIONAL ASSN OF TOBACCO OUTLETS		\$ 123,450
NATIONAL NEWSPAPER PUBLISHERS ASSOCIATION		\$ 225,758
NATIONAL TAXPAYERS UNION		\$ 26,250
NORTH CAROLINA CHAMBER	NC	\$ 164,220
REPUBLICAN MAIN STREET PARTNERSHIP		\$ 65,000
RIGHT WAY INITIATIVE INC		\$ 50,000
THIRD WAY		\$ 50,000
VAPOR TECHNOLOGY ASSOC		\$ 3,300

Some companies voluntarily list their contributions to trade associations and other politically active nonprofits

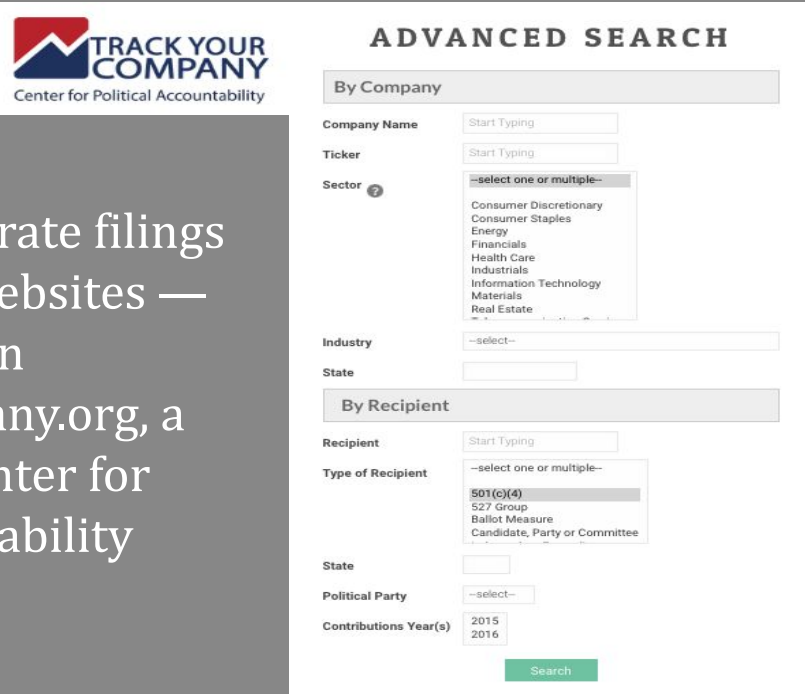
2017 Phillips 66 Trade Associations with Membership Dues of \$50,000 or More

- American Petroleum Institute (API)*
- American Fuel and Petrochemical Manufacturers (AFPM)*
- Asphalt Industry
- Association of Oil Pipe Lines (AOPL)*
- Business Roundtable*
- Energy Institute
- European Petroleum Refiners
- Greater Houston Partnership*
- Louisiana Mid-Continent Oil and Gas Association*
- National Association of Manufacturers*
- National Petroleum Council*
- State Chamber of Commerce of Oklahoma*
- Sulphur Institute
- Texas Association of Business
- Texas Oil and Gas Association*
- U.S. Chamber of Commerce*
- Western States Petroleum Association (WSPA)*



Other Ways to Uncover Dark Money Donors

Voluntary corporate filings



TRACK YOUR COMPANY
Center for Political Accountability

ADVANCED SEARCH

By Company

Company Name

Ticker

Sector
Consumer Discretionary
Consumer Staples
Energy
Financials
Health Care
Industrials
Information Technology
Materials
Real Estate

Industry

State

By Recipient

Recipient

Type of Recipient
501(c)(4)
527 Group
Ballot Measure
Candidate, Party or Committee

State

Political Party

Contributions Year(s)

Find these corporate filings on companies' websites — or search them on TrackYourCompany.org, a project of the Center for Political Accountability

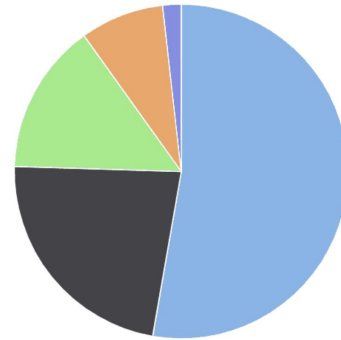
Unpacking IRS Form 990s

These docs can lead to good stories!

Dow Chemical backed anti-union nonprofit with \$2 million donation

Tobacco giant funded conservative nonprofits

Liberal 'dark money' group scrutinized in Pennsylvania



■ National Education Association ■ SEIU Pennsylvania State Council
■ Service Employees International Union ■ America Votes ■ Unknown

Donors to Pennsylvanians for Accountability

Source: Center for Public Integrity analysis of filings with the Department of Labor and Internal Revenue Service, covering contributions received by Pennsylvanians for Accountability between Sept. 1, 2012, and Aug. 31, 2013.

Resources to Investigate Dark Money

Issue One's Dark Money Illuminated Database

	A	B	C	D	E	F	G	H	
1	Beneficiary Name	Donor Name	Donor Type	nefrar	Amount	Amount Note	Date or Date Range	Source Data	Primary Source Link
168	VoteVets Action Fund	American Federation of State, County and M	Labor union		\$75,000		9/12/2012	DOL LM2	https://www.documentcloud.org/documents/45
169	VoteVets Action Fund	American Federation of State, County and M	Labor union		\$50,000		10/15/2013	DOL LM2	https://www.documentcloud.org/documents/45
170	VoteVets Action Fund	American Federation of Teachers (AFT)	Labor union		\$25,000		10/27/2010	LD-203	https://www.documentcloud.org/documents/45
171	Americans for Prosperity	American Freedom Builders	501(c)(4) social welfare organization		\$50,000		2015	990	https://www.documentcloud.org/documents/45
172	60 Plus Association	American Future Fund	501(c)(4) social welfare organization		\$4,550,000		2012	990	https://www.documentcloud.org/documents/45
173	National Rifle Association (NRA)	American Future Fund	501(c)(4) social welfare organization		\$3,000,000		2016	990	https://www.documentcloud.org/documents/45
174	Americans for Tax Reform	American Gas Association	501(c)(6) trade association		\$10,000		2014	990	https://www.documentcloud.org/documents/45
175	Americans for Tax Reform	American Gas Association	501(c)(6) trade association		\$10,000		2016	990	https://www.documentcloud.org/documents/45
176	U.S. Chamber of Commerce	American Gas Association	501(c)(6) trade association		\$10,000		2014	990	https://www.documentcloud.org/documents/45
177	Crossroads Grassroots Policy Strategies	American Health Care Association	501(c)(6) trade association		\$450,000		2014	990	https://www.documentcloud.org/documents/45
178	Patriot Majority USA	American Health Care Association	501(c)(6) trade association		\$450,000		2014	990	https://www.documentcloud.org/documents/45
179	Patriot Majority USA	American Health Care Association	501(c)(6) trade association		\$25,000		2012	990	https://www.documentcloud.org/documents/45
180	Patriot Majority USA	American HealthCare, LLC	Company		\$2,500		3/6/2014	LD-203	https://www.documentcloud.org/documents/45
181	Patriot Majority USA	American HealthCare, LLC	Company		\$2,000		2/26/2014	LD-203	https://www.documentcloud.org/documents/45
182	U.S. Chamber of Commerce	American Institute of Certified Public Accoun	501(c)(6) trade association		\$250,000		8/1/2014 - 7/31/2015	990	https://www.documentcloud.org/documents/45
183	U.S. Chamber of Commerce	American Institute of Certified Public Accoun	501(c)(6) trade association		\$250,000		8/1/2015 - 7/31/2016	990	https://www.documentcloud.org/documents/45

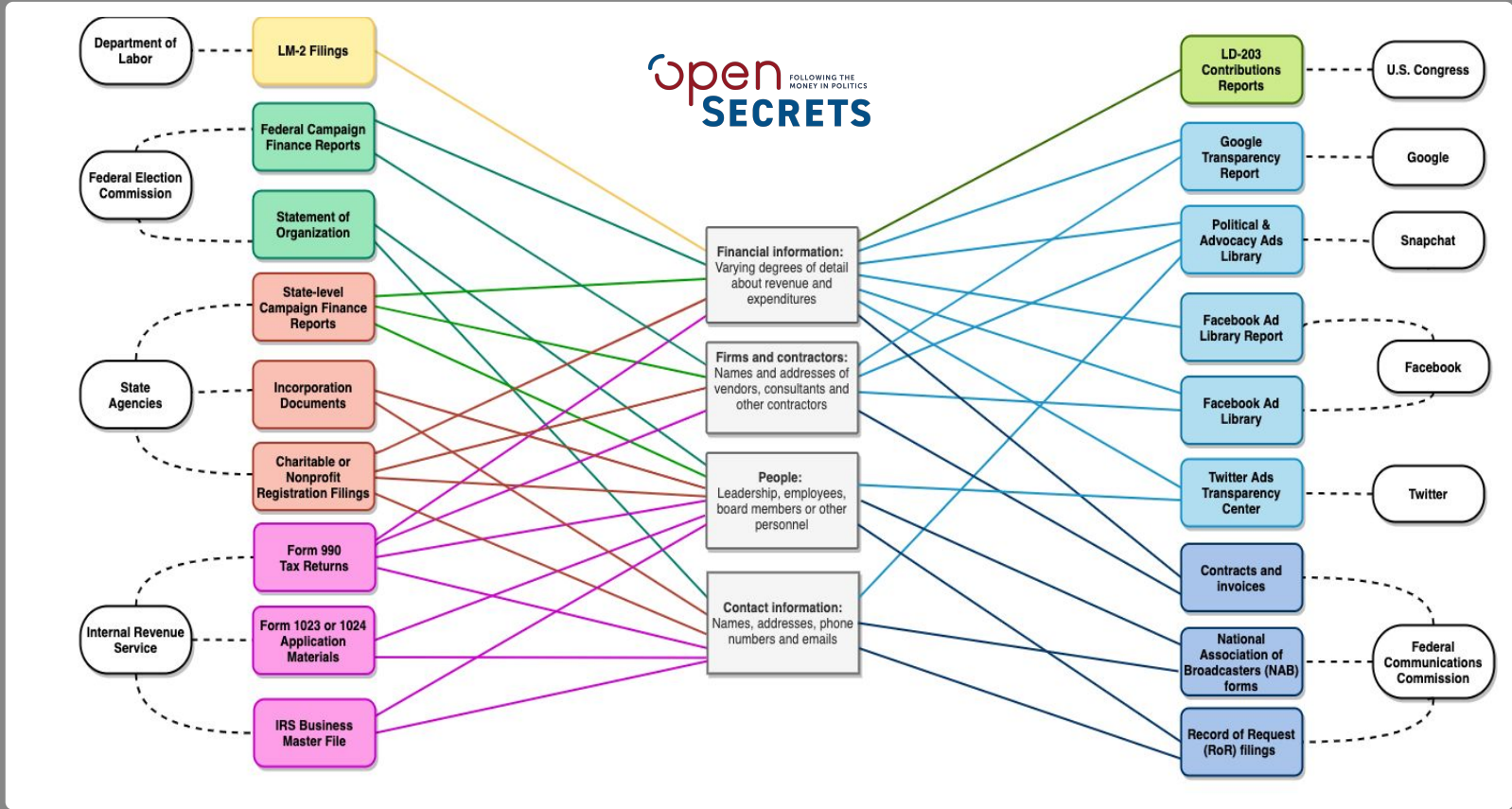
Dark Money Tip Sheet:
[TinyURL.com/TrackingDarkMoneyTips](https://www.tinyurl.com/TrackingDarkMoneyTips)

If a group contributed to a dark money organization in the past, they may do so again in the future



@mjbeckel

Resources to Investigate Dark Money



Thank you!

Michael Beckel, Issue One

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202-888-6770



@mjbeckel